

THE  
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A JOURNAL  
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VOL. IX. No. 11.

NEW-YORK, March 11, 1876.

WHOLE No. 217.

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## The Publishers' Weekly.

MARCH 11, 1876.

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## NOTES IN SEASON.

It is coming time, as we have suggested by our prize questions in agriculture and horticulture, for the bookseller to lay in his stock of books for the farmer and gardener. Valuable lines of such books are advertised in this issue, and the trade should keep on the watch for them.

THE prize questions continue to excite unusual interest, and we have, at date of writing (Wednesday), 22 lists in political economy, for which the competition closes this Saturday. The results will be given in the next WEEKLY. The question on horticulture follows. One of the winners of prizes writes to us very warmly of the usefulness of the system to book clerks, and adds, "I can assure you the encouragement has been of almost incalculable value."

A VERY pretty little book is to be issued by Hurd & Houghton, New-York—The Riverside Press, Cambridge—on Charcoal Drawing, a translation from the French of Auguste Allongé, by Miss Waring, a sister of Colonel Waring. The book has a heliotype frontispiece and an introduction by Charles C. Perkins. Colonel Waring, himself, is to bring out through the same house his Sanitary Drainage for Houses and Towns, and Mr. Edward Sprague Rand, Jr., well known for his horticultural books which have lately passed into Hurd & Houghton's hands, will print Glen Ridge Orchids, a practical hand-book on orchidaceous plants.

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MRS. WHITNEY's new story, "Sights and Insights," will be published by James R. Osgood & Co., Saturday the 18th, in two volumes, \$3. The scene of the story is in Europe; the characters are American, and the atmosphere is Mrs. Whitney's. It embraces sufficient description of picturesque views, a genuine love story, and those humorous, airy, thoughtful, earnest, deeply engaging features which distinguish Mrs. Whitney's books. It is quite long, but probably not a page too long to please her numerous admirers.

THE clever author of the society poems called "Point Lace and Diamonds," Mr. Geo. A. Baker, Jr., publishes through F. B. Patterson a bright collection of society satires, "The Bad Habits of Good Society." Most of them were printed in the *Evening Mail*, over the signature of "Katzenjammer," and attracted much attention to their bright satire on the fashionable follies of New-York. The volume in which they are now collected is very dainty, with a capital cover design, and it should have a wide sale as a summer book.

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**Baker.**—The Bad Habits of Good Society. By George A. Baker, Jr., author of "Point Lace and Diamonds." Sq. 16<sup>o</sup>. \$1.25. Patterson.

**Baker.**—Carter Quarterman. A Novel. By William M. Baker, author of "Inside," "The New Timothy," etc. Illustr. by Elias J. Whitney. 8<sup>o</sup>, pp. 158. Pap., 75 c. Harper.

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\***Bible.**—Vetus Testamentum ex Versione Septuaginta Interpretum secundum Exemplar Vaticanum. Romæ Editum accedit portior Varietas codicis Alexandrini. Editio altera. 3 vols. 16<sup>o</sup>, pp. 2400. \$9. Macmillan.

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**A Complete Treatise on the Pathology and Treatment of Childbed.** For Students and Practitioners. By F. Winckel, Prof. and Director of the Gynecological Clinic in the Univ. of Rostock. Transl., with additions by the author, from the *Second German ed.*, by James Read Chadwick, M.D. 8°. (10 days.)  
**A Treatise on the Science and Practice of Midwifery.** By W. S. Playfair, F.R.C.P., Prof. of Obstetric Medicine in King's College, etc. 8°. With several hundred illustr.  
**A Manual of the Practice of Medicine.** By John Syer Bristowe, M.D., F.R.C.P., Physician and Joint Lecturer on Medicine, St. Thomas' Hospital. 8°. **A Manual of Materia Medica and Therapeutics; including the Pharmacy, the Physiological Action, and the Therapeutical Uses of Drugs.** By T. Lauder Brunton, M.D., Lecturer on Materia Medica and Therapeutics at St. Bartholomew's Hospital, etc. 8°.

**LEE & SHEPARD, Boston.**

**Nelly Kinnard's Kingdom.** By Amanda M. Douglas.  
**Achсах.** By Rev. Peter Pinnott.  
**Winwood Cliff Series.** By Rev. Daniel Wise, D.D.  
**Living too Fast; or, The Confessions of a Bank Officer.** By Oliver Optic.

**J. B. LIPPINCOTT & CO., Philadelphia.**

**Elementary Physical Geography.** By Richard A. Proctor, B.A. Illustr. 16°. **Elementary Astronomy.** With an Appendix, containing Hints for Young Telescopists. By Richard A. Proctor, B.A. Illustr. 16°. **America Discovered by the Welsh, in 1176, A.D.** By Rev. Benjamin F. Bowen. 12°. **Ladies' Guide to Gentility.** *New ed.* 16°. \$1.  
**In a Winter City. A Story.** By "Ouida."  
**A Family Secret.** An American Novel. By Fanny Andrews ("Elsie Hay"). 8°. **A Practical Treatise on Diseases of the Skin.** By Louis A. Duhring, author of "Atlas of Skin Diseases." Illustr. 8°.

**At the Councillor's; or, A Nameless History.** From the German of E. Marlitt, by Mrs. A. L. Wister.

**LOCKWOOD, BROOKS & CO., Boston.**

**The Antiquities of Israel.** By Heinrich Ewald. 8°. **Working People and their Employers.** By Rev. Washington Gladden. Cr. 8°. **Easter Hymns.** Selected from the Writings of various authors. By Miss J. E. C. Chapman. 32°.

**D. LOTHROP & CO., Boston.**

**Mrs. Hurd's Niece.** By Ella Farman.  
**The Four Girls at Chaltaque.** By Pansy.

**MACMILLAN & CO., New-York.**

**Floral Decorations for Dwelling Houses.** By Miss Annie Hassard. Illustr. 12°. \$1.75. (*Mch.* 11.)

**JAS. B. OSGOOD & CO., Boston.**

**Sights and Insights.** By Mrs. A. D. T. Whitney. 2 vols. 12°. \$3. (*Mch.* 20.)  
**The Habitations of Man, in all Ages.** By Viollet-le-Duc. Transl. by Benj. Bucknall. Illustr.  
**Private Theatricals.** By W. D. Howells.  
**Guide-Book to the White Mountains.** By M. F. Sweetser.

**G. P. PUTNAM'S SONS, New-York.**

**Clarel: A Pilgrimage in the Holy Land.** A Narrative Poem. By Herman Melville. 12°. **The Plains and their Inhabitants.** By Richard Irving Dodge.  
**The Outlines of Philosophy.** For the Use of Schools and Classes. By J. J. Elmendorf, Prof. of Mental Science in Racine Coll.  
**Rural Hours.** By Susan Fenimore Cooper. Large 12°. \$2.  
**Religion as Affected by Modern Materialism.** By Rev. James Martineau, LL.D. *New ed., enl.* 12°. \$1.

**J. W. RANDOLPH & ENGLISH, Richmond, Va.**

**The Sectorian System of Hand-railing.** A new Work elucidating the whole subject by 15 plates, with letterpress and notes. The principle is new and adapted to the construction of wreaths for stairs by the use of the sector. By William Forbes. 4°, pp. 34. \$3.

**ROBERTS BROS., Boston.**

**Outlines of the Religion and Philosophy of Swedenborg.** By Hon. Theophilus Parsons. 16°. \$1.25. (*March* 15.)  
**Imaginary Conversations.** By Walter Savage Landor. 4 vols. Sq. 12°. Per vol., \$2.  
**A Nile Journal.** By T. G. Appleton. With illustr. by Mr. Eugene Benson.  
**Paragraph History of the American Revolution.** By Rev. Edward Abbott. With maps and illustr. Sq. 18°, 50 c. (*April* 1.)  
**Silver Pitchers and other Stories.** By Louisa M. Alcott. Aunt Jo's Scrap Bag Series, Vol. 4. 16°. \$1.50.  
**Buddecombe Hall.** By F. C. Burnand.  
**Lord Houghton's (Richard Monkton Milnes) Poetical Works.** *Collected ed.* With portr. 2 vols. Fcap. 8°. \$5.  
**Mountains.** By Miss Cook, of Packer Collegiate Institute, Brooklyn.

**J. HENRY SYMONDS, Boston.**

**Guide to Honiton Lace-Making.** 12°. Pap., 50 c.

**TURNBULL BROS., Baltimore.**

**The Southern Side of the Story of Andersonville Prison.** Compiled from Official Documents by Dr. R. Randolph Stevenson.

**H. T. WILLIAMS, New-York.**

**Ladies' Fancy Work.** A Companion Volume to Household Elegancies and Window Gardening. Being Vol. 3 of Williams' Household Series. 8°. (*March* 20.)

**WORLD PUBLISHING HOUSE, New-York.**

**For Announcements of New Editions of Standard Works** see their advertisement in this number.

**HENRY A. YOUNG & CO., Boston.**

**The Doctrine of the Higher Life** compared with the Teachings of the Holy Scriptures. By Rev. Alvah Hovey, D.D. 16°.

## THE CENTENNIAL EXHIBITION.

## PLAN AND SCHEDULE OF THE A. B. T. A. DISPLAY.

We give herewith a plan of the lower section of the A. B. T. A. allotment at the Centennial Exhibition, for which we are indebted to Mr. Henry Pettit, Chief of the Bureau of Installation, with a list of the exhibitors and the distribution of space among them. The latter number close upon one hundred, and although a few prominent houses are unrepresented, the display promises to be worthy of American book production. The distribution of the space up-stairs is sufficiently indicated by the plan printed in Vol. IX., No. 1, of the PUBLISHERS' WEEKLY (for Jan. 1st, 1876). The following is the list of exhibitors, the numbers referring to their official numbering on the books of the Director-General:

- UPPER STORY.  
EAST PAVILION.  
Claxton, Remsen & Haffelfinger  
Porter & Coates.  
Lee & Shepard.  
W. W. Harding.
- CENTRE PAVILION.  
Scribner, Armstrong & Co.  
G. & C. Merriam.  
J. H. Butler & Co.  
Iverson, Blakeman, Taylor & Co.
- WEST PAVILION.  
D. Appleton & Co.  
J. R. Osgood & Co.  
A. S. Barnes & Co.  
H. O. Houghton & Co.
- WALL SPACES.  
E. Steiger.
- FLOOR.  
CIRCLE.  
J. B. Lippincott & Co.,  
CENTRE SECTION.  
6656 J. Sabin & Sons.  
3975 Pennsylvania Bible Society.  
6659 F. Leypoldt.  
Mon. 7829 American News Co.
- SECTION A.  
1537 H. S. Allen.  
5164 Estes & Lauriat.  
5980 University Publishing Co.  
6745 Catholic Publication Society.  
2528 Thomas Kelly.  
6657 James Miller.  
6661 A. D. F. Randolph & Co.
- SECTION B.  
6660 Dodd, Mead & Co.  
5066 T. B. Peterson & Bro.  
2714 Sheldon & Co.  
2035 William Wood & Co.  
4464 F. McDermott.
- SECTION C.  
6658 Harper & Brothers.  
6655 American Tract Society.  
5805 W. H. Barnes.  
2104 National Temperance Society.
- SECTION D.  
2174 A. J. Bicknell & Co.  
4299 J. W. Griffith.  
6015 Elisha Gear.  
6896 Brewer & Tileston.  
5521 Henry Hoyt.  
5320 Putnam's Sons, G. P.
- SECTION E.  
6650 J. W. Schermerhorn & Co.  
8481 E. W. Miller.  
6814 Methodist Book Concern.
- SECTION F.  
4001 Potter, Ainsworth & Co.
- 3958 S. C. Adams.  
1497 John P. Hunt.  
3104 John E. Potter & Co.  
268 Altemus & Co.  
4483 H. M. Hinsdale.  
5110 American Printing-House Co.
- SECTION G.  
5359 J. M. Hawks.  
6866 A. C. Partridge.  
5502 Oldach & Mergenthaler.  
8380 George R. Lockwood.  
5510 J. S. Locke & Co.
- SECTION H.  
6415 Eldredge Bros.  
3115 H. C. Baird & Co.  
18 J. N. Howard.  
2426 J. L. Smith.  
5278 D. Rice & Co.  
63 Baker, Davis & Co.,
- SECTION J.  
4440 T. & J. W. Johnson.  
6474 A. Reed & Co.  
5105 J. M. Stoddart & Co.  
3668 J. R. Becket & Romeo.  
4159 G. Patroni.  
6488 S. A. Mitchell.  
1878 J. M. Dalzell.  
7308 J. R. Bartlett.  
5729 Joseph Wood.  
115 Alexander Moore.  
5249 H. G. Fuller.
- SECTION K.  
246 S. W. Burley.  
6974 William F. Gill & Co.  
7295 S. D. A. Publishing Association.  
1351 Presbyterian Board of Publication.  
3196 Orange Judd Company.  
6762 Lindsay & Blakiston.  
3485 H. Floy Roberts.  
4882 J. Wiley & Sons.  
6476 George Maclean & Co.  
3214 Sower, Potts & Co.  
1577 C. Calmann.
- SECTION L.  
1569 Wilson, Hinkle & Co.  
1402 Ig. Kohler.  
6787 Kay & Brother.  
3297 American S. S. Union.
- SECTION M.  
206 E. Steiger.  
1311 A. J. Holman & Co.
- SECTION N.  
7596 J. E. Ditson & Co.  
1908 A. J. Graham.  
2753 S. D. Burlock & Co.  
5539 Cowperthwait & Co.  
7728 A. E. Knapp.  
7696 Tiffany & Roberts.

## The Publishers' Weekly.

MARCH 11, 1876.

PUBLISHERS are requested to furnish title-page proofs and advance information of books forthcoming, both for entry in the lists and for descriptive mention. An early copy of each book published should be forwarded, to insure correctness in the final entry and for notice in "Books Received."

The trade are invited to send "Communications" to the editor on any topic of interest to the trade, and as to which an interchange of opinion is desirable. Also, matter for "Notes and Queries." Notes from librarians will also be gratefully received.

In case of business changes, notification or card should be immediately sent to this office for entry under "Business Notes." New catalogues issued will also be mentioned when forwarded.

## CURIOSITIES OF TRADE JOURNALISM.

It is not considered very good manners for the younger generation to turn about and criti-

cise their elders, and we suppose we may well be modest just now in calling the mother country to account. But American readers would certainly be pleased if the leading literary journal of England, the *Athenaeum*, were a little more fair toward this side of the Atlantic, both in its notices of books and in its statements of facts, which latter it has declined to correct when its errors have been pointed out, and we imagine the English trade, as well as we, would be grateful if our veteran contemporary, the *Publishers' Circular*, displayed more carefulness and impartiality than it is sometimes guilty of. Our bill of grievances has many particulars, for we have long refrained from uttering our woes; *imprimis*, the following table, which is really a curiosity of literature:

## SYSTEMATIC SUMMARY OF THE PUBLICATIONS OF THE GERMAN BOOK TRADE ISSUED IN THE YEARS 1874 AND 1875.

According to J. C. Hinrichs.

|  | 1874.  | 1875.  |
|--|--------|--------|
| 1. Collections, Literary History, Bibliography.....              | 302    | 308    |
| 2. Theology.....   | 1094   | 1084   |
| 3. Jurisprudence, Politics, Statistics.....                      | 1170   | 1177   |
| 4. Medicine, Veterinary Science.....                             | 607    | 791    |
| 5. Natural Sciences, Chemistry, Pharmacy.....                    | 684    | 783    |
| 6. Philosophy (Metaphysics).....                                 | 152    | 199    |
| 7a. Education, German Text-Books, Gymnastics.....                | 1325   | 1328   |
| 7b. Juveniles.....   | 344    | 366    |
| 8. Classical and Oriental Languages, Archaeology, Mythology..... | 487    | 477    |
| 9. Modern Languages, Old German Literature.....                  | 394    | 355    |
| 10. History, Biography, Memoirs, Correspondence.....             | 790    | 708    |
| 11. Geography, Voyages and Travel.....                           | 369    | 314    |
| 12. Mathematics, Astronomy.....                                  | 237    | 200    |
| 13. Art of War, the Horse and Horsemanship.....                  | 329    | 316    |
| 14. Commerce, Trades and Manufactures.....                       | 486    | 576    |
| 15. Building, Machinery and Railroads, Mining, Navigation.....   | 301    | 394    |
| 16. Forest-Culture and Hunting.....                              | 89     | 95     |
| 17. Domestic Economy, Agriculture, Horticulture.....             | 322    | 353    |
| 18. Belles Lettres (Novels, Poetry and the Drama, etc.).....     | 912    | 1061   |
| 19. Fine Arts (Painting, Music, etc.), Stenography.....          | 434    | 478    |
| 20. Cheap Literature.....  | 388    | 471    |
| 21. Freemasonry.....   | 19     | 20     |
| 22. Miscellaneous Literature.....                                | 617    | 446    |
| 23. Maps and Charts.....   | 218    | 216    |
|  | 12,070 | 12,516 |

According to the Publishers' Circular.

|   | 1874.  | 1875.  |
|---|--------|--------|
| 1. Collected works, Republications, Bibliography..... | 302    | 308    |
| 2. Theology.....                                      | 1094   | 1084   |
| 3. Jurisprudence, Politics, Statistics.....           | 1170   | 1177   |
| 4. Works on Health, Human and Animal.....             | 607    | 791    |
| 5. Philosophy.....                                    | 684    | 783    |
| 6. German School-books, Education, etc.....           | 152    | 199    |
| 7. Children's Books, etc.....                         | 1325   | 1328   |
| 8. Classical and Oriental Mythology.....              | 344    | 366    |
| 9. Philology and Old Literature.....                  | 487    | 477    |
| 10. Extracts, Biographies, Memoirs, etc.....          | 394    | 355    |
| 11. Geography and Travel.....                         | 790    | 708    |
| 12. Mathematics and Astronomy.....                    | 606    | 514    |
| 13. Military and Veterinary.....                      | 329    | 316    |
| 14. Manufacturing and Weaving.....                    | 486    | 576    |
| 15. Machinery.....                                    | 301    | 394    |
| 16. Field and Sporting Works.....                     | 89     | 95     |
| 17. Architecture, Surveying, and Gardening.....       | 322    | 353    |
| 18. Fiction and Theatrical Works.....                 | 912    | 1061   |
| 19. Painting, Music, etc.....                         | 434    | 478    |
| 20. Popular Works.....                                | 388    | 471    |
| 21. Freemasonry.....                                  | 19     | 20     |
| 22. Brewing.....                                      | 617    | 446    |
| 23. Maps, Charts, etc.....                            | 218    | 216    |
| Total.....  | 12,070 | 12,516 |

The figures given under Nos. 8 to 12, and the nomenclature of Nos. 1, 4, 5, 8, 10, 13, 14, 17, and 22, are especially remarkable. How any one could put "Republications" for History of Literature or Literary History, and "Extracts" for History, we are at a loss to account for; but we can picture to ourselves the learned compiler, dictionary in hand, bewildered by *Gewerbe* (trades) and *Gewebe* (weaving); betrayed by *Haus- und Land* (house and land), suggesting to his unsuspicious mind architecture and surveying for *Haus- und Landwirthschaft* (do-

mestic and rural economy), and finally decidedly "mixed" over *Vermischte*, which by some inexplicable process fermented in his brain into "Brewing" instead of "Miscellaneous Literature." Over a thousand books on brewing within two years!

O Vaterland, kannst ruhig sein!

The accuracy of this table calls to mind the following surprising statements made by the *Circular*, December 31st, 1873:

"Our contemporary, the *Athenaeum*, has . . . given us a résumé of the literary work of the year in the various



civilized countries of Europe, but has, as yet, omitted our own, the most fertile of all. But while the largest number of works published in one country is 659 [italics our own], one subject, that of theology, alone amounts with us to 770 works, the grand total of new books, new editions, and American importations amounting to the immense aggregate of 4991 different books and pamphlets."

The aggregate of books and pamphlets published in the same year (1873), in Germany, was 11,315, the subject of theology alone embracing 1239 publications!

We can not say, however, that this catalogue of grievances is entirely impersonal. Here is something that comes home to us—the notice of the "Trade-List Annual for 1874," December 31st of that year:

From the Office of the PUBLISHERS' WEEKLY, New-York. —The Publishers' Trade-List Annual, embracing the full trade lists of American publishers, books recorded in the PUBLISHERS' WEEKLY from January 16th, 1873, to June 27th, 1874. This is the original—the acknowledged original—of Mr. Whitaker's British Reference Catalogue, and however well done, is, and ever must be, necessarily imperfect. It is merely a collection of booksellers' lists of a uniform size, "the unobtrusive simplicity of the plan" of Mr. F. Leypoldt consisting in gathering what catalogues he could together, and issuing them. So far, they are useful; but as no less than sixteen firms did not respond to his circular, and "Messrs. Cassell's manager was in Europe, and could not furnish a list," one must see how far from perfect such a plan must perforce be. Such a trade list is as different from the British Catalogue as well can be.

The title, as misquoted, "lists of American publishers [omitting "together with an Alphabetical Reference List of"], books recorded in the P. W.," etc., etc., is certainly open to misconstruction, for no word is said in explanation of the "Reference List," which, though in a more compact form, serves the same purpose as the Annual English Catalogue, issued from the press of the *Publishers' Circular*, at the price of 5s. Now what is said, "It is merely," etc., etc., states precisely what the work claimed to be, and it did not claim a whit more, as is fully explained in the preface, where also it is stated that "The Trade-List Annual is indeed a mere 'makeshift'; it may become more perfect and more indispensable every year, but it only half fulfils its mission without the existence of 'The Finding List.'" The latter work, now actually in preparation at this office, may, we hope, compare not unfavorably with the British Catalogue.

The British Catalogue, it must be understood, is published at the office of the *Publishers' Circular*; Whitaker's "Reference Catalogue" at the office of the (London) *Bookseller*. We are very particular in stating the sources of publication, as was not the *Publishers' Circular* when it noticed the first appearance of the "Reference Catalogue." The omission of Mr. Whitaker's name or place of publication was then as singular an "oversight" as the omission of a certain rival firm from its Educational Catalogue published in 1871. This "Educational Catalogue" was not published in the *Publishers' Circular*, as is the American Educational Catalogue

in the PUBLISHERS' WEEKLY, but in book form, at the price of 3s. 6d., and such work should not be "necessarily imperfect." The recent "Educational number" of the *Publishers' Circular*, by the way, has for its sole educational feature, outside of "the collection of booksellers' lists" in its advertising pages, a half page of editorial remarks on text-books in general, inclusive of five lines on Murray's and Longmans' lists in particular, summing up the rest of the educational publishers of Great Britain in the phrase: "to mention other worthy attempts would be merely to reprint the names of those whose lists will be found in the present *Circular*." We doubt if the American book trade would come forward in support of such "Educational numbers."

We gratefully acknowledge that the Trade-List Annual for 1875 has met with more appreciation at the hands of the *Publishers' Circular*. Indeed, as an offset to last year's imperfect notice, we now get more than is our due. The notice reads:

Mr. F. Leypoldt's third "American Publishers' Trade-List Annual" has made its appearance, and bears the marks of the same industry and intelligence bestowed on that produced last year. The work has slightly increased in bulk, contains more catalogues than it did in 1874, and in addition to the Index of Contributors and Advertisers, and Index of Specialties Represented in the Annual, is enriched by an Alphabetical Reference List (of works published from January 2d, 1874, to June 26th, 1875), and an American (Classified) Educational Catalogue for 1875.

It is true that no mention is made of the new and most useful features, the General, Medical, and Law Indexes, but to balance matters, credit is given us for what we received no credit last year, and what, unfortunately, we do not possess this year, namely, an "Alphabetical Reference List." It is clear that the ingenuous writer re-reviewed our Annual for 1874, taking a more favorable view of the "gathering," and taking it for granted that as the Reference List last year was from January 16th, 1873, to June 27th, 1874, this year's must be from January 2d, 1874, to June 26th, 1875, and that, perhaps for uniformity's sake, we re-catalogued the publications from January 2d to June 27th, 1874.

We are glad that the above, intended for publication in our last issue, was delayed, as we are enabled to print simultaneously, in justice to the *Publishers' Circular*, its account of the "misadventure of the list" published in the subsequent number, February 16th. It reads:

SUMMARY OF WORKS PUBLISHED IN GERMANY IN 1874-5.—In the list of these works given in our last from that compiled by Mr. Hinrichs (not Heinrichsen), one or two errors have crept in through the misadventure of the list not having been corrected before going to press. We have to thank Mr. Schulze and other correspondents for calling attention to these errors, and we believe the better way of setting the matter correctly before our readers is to give the revised list entire.

Now, we like a frank avowal, and are always ready ourselves to confess our failings, but we leave it to our readers to count the "one or two errors" which Mr. Schulze "and other correspondents" (why not the editor?) took the trouble to correct. We suspect that the arithmeticians of the *Publishers' Circular* are on very accommodating terms with its statisticians. "One or two errors," or let us say only inaccuracies, may still be pointed out on the list as corrected, though we never should have thought of criticising our contemporary had the list appeared in its present shape.

*Sammelwerke* and *Gesammelte Werke* are not exactly the same thing. The former, here, rather means "Collections, Libraries, Serial Publications;" the latter "Collected Works," such as Schiller's or Dickens' Works, though the "collected works" of an author of miscellaneous literary and scientific works are to some extent included by Hinrichs in the former. *Naturwissenschaft* means "Natural Sciences," a term more comprehensive than "Natural History." No. 9, *Neuere Sprachen*, of course, could come under "Philology," so could part of No. 8; but No. 9 includes only "Modern Languages." *Kriegswissenschaft* is not covered by "Military," but might be in this case by "Military and Naval" (Arts or Sciences). *Pferdekunde* (lit. science or knowledge of the horse) means more than "Horsemanship;" the only analogous term which would express it in one word might be, if we could venture, "Hippology." *Forstwissenschaft* is not expressed at all in "Field and Sporting Works," the cultivation of forests, an important branch of study and practice in Germany, furnishing by far the larger number of works in this department. *Jagdwissenschaft* (science of hunting) may include various field and sporting works; but in the present sense is rather confined to what might be best though not fully expressed by the old term "venery." *Volksschriften* (books for the people, i. e., cheap publications) does not mean "Popular Works," which term should comprehend the popular books in any branch of literature. We admit that we ourselves have not been able in all cases to find the corresponding terms for the German, and that in several instances we have given preference to explanatory rather than technical terms. In doing so we have followed Hinrichs' list as published in the *Börsenblatt*, though some of the departments are imperfectly headed in the original.

In answer to numerous inquiries as to the work on the "American Catalogue," we may state that this *magnum opus* is at last, after we

know not how many years' delay, fairly begun. The plan for the first volume of the catalogue and the working rules have been prepared in detail, the publishers have been applied to for the information which we first require, and the work of transcribing titles has already begun. How long the completion of the work will require is still a matter of conjecture to ourselves, but we trust to issue the first volume considerably before the end of 1876. The delay has been owing solely to the difficulty of procuring subscriptions for the catalogue, since the great outlay required, especially in the bibliographical work, made it too costly an enterprise to be undertaken at individual risk. The guarantee fund has not reached the *minimum* which we had set for it, but we have decided to go on with the work in the trust that the trade will come to our relief. We ask our friends now to do what they can to increase the subscriptions in advance of publication. The price will depend upon the actual cost of the work, but it will not exceed \$25 for the two volumes, and we are quite sure that it will be more than worth this amount to any book-dealer or library, as well as to many private readers. This price, whatever it is, will be raised on publication, and it is therefore desirable on both sides that as many subscriptions as possible should be sent in previously. The Catalogue is to embrace all books in print and for sale up to January 1, 1876, or possibly later.

THERE is a "Christian gentleman" in Philadelphia to whom we may call the attention of the Philadelphia trade. He has distributed through the country a remarkable circular, including a letter in which, some years ago, President Grant, Mr. Colfax, Mr. Greeley, and other distinguished individuals recommended him at large as a Christian gentleman and a Sabbath-school teacher and platform speaker; and he offers books on the very thin device of "clubs" at prices at which booksellers can not afford to sell them. The *pièce de resistance* is Chambers' "Encyclopædia," but there is also a considerable stock of American and English books scheduled at all sorts of prices. This distinguished gentleman advertises himself from the building of the "Art Journal," of which he announces himself the editor, and so wide is his business ability that he is not only a bookseller and an editor, but he kindly offers his services as a boarding-house broker for the Centennial at the low price of \$2 per head.

THE current *Bookseller* has an excellent article on the question of lowering prices, under the caption of "The Book Trade and the Pub-



lic," in which it says: "Let the publishers adopt such terms and prices as will enable the trade to say to the public, 'We have cut down our prices to you and our profits for ourselves to a figure that will only enable us to make an honest living and cover our risks. We have but one price, and that is a fair price.'" But we can not agree that it speaks for the trade in saying, "We have to confess that we have not kept faith with the public. We have cut off their discounts, but we have not reduced prices." A reduction of prices was promised as the result of the retail price rule, but this reduction has been delayed because the action of some houses in fostering undersellers has retarded the progress of the reform and done much to prevent the consummation so devoutly to be wished.

WE begin in this number a series of personal reminiscences of the book trade by Mr. D. B. Cooke, of Chicago, which, we are quite sure, both the older and the younger members of the trade will find interesting. Such pictures of the book business are not only entertaining but they afford opportunities for useful comparisons of old methods with new, and it is our chief regret that we can not as yet give more space to the interesting material of this sort which is doubtless to be had in abundance.

#### THE SPRING SEASON.

WE present herewith such facts as we have been able to gather about the books the trade may expect to handle the coming season, and other matters of interest in connection with the opening of the spring campaign. Such omissions as there may be are not our fault, but those of the houses who have failed to respond to our request for information, and we shall turn over to them any apologies due to the trade. We shall be glad to print any further information of the sort in our number next week, which will be a supplementary issue, also for distribution at the Book Fair.

The conditions of business at the opening of the year have not been so much better as many hoped, but there is nevertheless opportunity for a respectably large and profitable trade if booksellers only make the most of their field. The publishers generally, it will be seen, are not making quite so many important ventures as usual, although our list is long enough to tire most readers. This will be to the advantage of both the manufacturers and the retailers, if it shall cause the latter to concentrate their force upon the new books which do come to them, and upon the standards which have of late years been too much neglected.

The preparations for the Fair are progressing rapidly, and the trade will note that most of the important Eastern publishing houses will be fully represented. To those who have not yet been attendants at the Fairs, we may say that they offer especial advantages to the local bookseller. Here the dealer can see for himself and compare from one line to another the books which he proposes to offer to his customers, and he thus obtains a practical knowledge of the general stock in trade which he can not gather from his individual orders or even from the samples of travellers. We therefore advise all booksellers to embrace this opportunity to come to New-York and see for themselves the display of books which the publishers will there make to them.

The remainder sale which is to follow the Fair, and to which several interesting lots will be contributed, is a further inducement to those booksellers who are or desire to be also publishers. But the great feature in this way will be, of course, the sale by James R. Osgood & Co., which is to follow the next week, and which of itself ought, without the Fair, to attract the trade very largely to New-York. Not only will they offer nearly four or five hundred sets of plates of books, which any publisher who has the time to push them might well desire to have upon his list, but the enormous number of 75,000 volumes of remainders, bound and unbound. This exceptional opportunity to purchase books so well known in the trade should not be allowed to pass.

Another important sale of stereotype plates and remainders, which booksellers may attend on their way to the Fair, will take place in Philadelphia the Saturday preceding the Fair, March 18th, at 12 o'clock, noon, at the rooms of M. Thomas & Son, 139 and 141 South Fourth street. This includes the plates of works issued by the late firm of Hunt & Congdon, which are put on the market by order of Mr. George Remsen, assignee. They include a number of school-books of general interest, as will be seen from the list in full, published in our advertising columns.

D. Appleton & Co. have one of the important books in the line of biographical reminiscence, so popular just now, in the memoir and correspondence of Caroline Herschel, one of the women who have accomplished something in science. The life of the late Senator Grimes, by William Salter, will come later in the season. A short history of "The Progress of Science," by Miss Buckley, Sir Charles Lyell's private secretary, will be found a notably good book; of more pretentious scientific works are Mivart's "Lessons from Nature," and new volumes in the International Scientific Series, "Animal Parasites and Messmates," "Fermentation," etc. There will be two noteworthy volumes on electricity, "Electricity and the Electric Telegraph," by George B. Prescott, and "Telegraphy," by English post-office officials. Dr. B. W. Richardson's volume on the "Diseases of Modern Life," treating especially of the use of stimulants and other bad habits, is of equal interest to the general reader and the physician. Of medical books proper, several important ones are forthcoming: Bartholow on Therapeutics, "Sayre's Orthopedic Surgery," and a revised edition of "Hammond's Diseases of the Nervous System."



Mr. Rossiter Johnson's selections from the "Works of the British Poets, from Chaucer to Morris," in three volumes, with biographical sketches, will be welcome to many, and the "Primer of English Literature," by Rev. Stopford Brooke, will compress a rare amount of fact and sound suggestion into a half dollar's worth. Mr. J. T. Bixby's study of the "Similarities of Physical and Religious Knowledge" will attract especial attention from the orthodox. The Appletons will first publish Cox's General History of Greece. They have also two novels, "Coming Thro' the Rye" and one from the German of Wilhelmina von Hillern, "Elsa and Her Vulture."

The Authors' Publishing Company will issue a new novel called "Shadow Perils," by Mrs. M. A. Avery, a Connecticut lady, and a boudoir volume from foreign sources, under the title of "Women's Secrets; or, How to be Beautiful." Also, later in the spring, a nonsense book called "Fair Minthe; or, the Curious Origin of Mint-juleps," a literary dissipation, and a book for children, by Kelsic Etheridge, called "Nine Little Busters." These will be issued in paper and cloth, under various titles, as the "Saratoga," "Boudoir," "Mint-Julep," etc. editions, respectively.

A. S. Barnes & Co. are beginning to cultivate the miscellaneous trade to a considerable extent. Besides their Centennial History, and Mrs. Lamb's "History of the City of New-York," which go by subscription, they have contributions to Centennial literature in "The Battles of the Revolution," by General Carrington; and a reprint of "Principles and Acts of the Revolution," by Hezekiah Niles, the editor of *Niles's Register*.

J. W. Bouton undertakes a great enterprise in publishing the etchings of Wm. Unger, the Flemish artist, already spoken of. He will probably issue shortly Payne Knight's new volume on "Ancient Art and Mythology."

Mr. James Campbell, of Boston, has just ready a parallel to Colonel Waring's work. This is Dr. John Simon's treatise on "Filth Diseases and their Prevention," of which it is sufficient to say that it is printed under the direction of the Massachusetts Board of Health.

G. W. Carleton & Co.'s spring plans are not yet announced, except as to their proposed serial publication, the *Record of the Year*, and the new novel by Edgar Fawcett, "Asses' Ears."

Robert Carter & Brothers, besides several new volumes by the popular "A. L. O. E.," and the "A. L. O. E. Library," complete in fifty-five volumes, neatly cased, will have new books for the children by Julia A. Mathews, "Lilies or Thistledown," and by Joanna H. Mathews, "Little Friends at Glenwood." The author of "The Peep o' Day" makes a popular exposition of the Book of Acts, for children, under the title of "The Story of the Apostles." The new "Pilgrim's Progress," by Duncan Macgregor, called "The Mariner's Progress; or, Captain Christian's Voyage to the Promised Land," is likely to prove a taking book, and we may note also a brace of books from that well-known writer, Dr. Macduff.

The Catholic Publication Society has in press for the spring two important books on the school question, which will be of interest to both sides in the controversy—Bishop Mc-

Quaid's "Lectures and Letters on the School Question," and articles reprinted from the *Catholic World* on "The School Question: Catholics and Education." They will also publish the Memoir and Journal of the Right Rev. Gabriel Brute, First Bishop of Vincennes, by Bishop Bayley, of Baltimore, and "Historical and Dogmatical Lectures on Religion," by Bishop Verot, of St. Augustine. They also announce a number of juveniles, etc.

Jos. H. Coates & Co., Philadelphia, will publish this month the interesting historical work on "King and Commonwealth," and the second volume of the Count of Paris' great History of our Civil War, which has remarkable success.

The Congregational Publication Society of Boston, now known also as the Boston Publication Society, will print this spring an important work on "The Arabs and Turks," by Rev. E. L. Clark; a translation by Prof. Smyth of Andover, of Dr. Uhlhorn's "Conflict of Christianity with Heathenism," and several volumes of romance and Sunday-school juveniles.

Mr. T. Y. Crowell, successor to Warren & Wyman, has just ready Rev. Dr. E. F. Burr's new volume, "Work in the Vineyard," a practical appeal for Christian work, and new editions of the popular Anna Shipton series, "Tell Jesus" and its companion volumes.

E. P. Dutton & Co., who have as usual made a specialty of Lenten books, announce for later issue a volume by Dr. Samuel Osgood, who also has caught the prevalent Centennial fever, called "Our Cycle: Notes of Persons and Principles," and a new edition of his papers called "Hearthstone: Home-Life in our Cities," with the addition of one on "A Hundred Years of Housekeeping." They also have in preparation the little address to candidates for holy orders by the modern Milton, Rev. Mr. Bickersteth, and a new album for the younger people, "The Autograph Text-book."

Estes & Lauriat have made a most remarkable success with that extensive undertaking, "Guizot's Popular History of France," and are naturally rejoiced over their recent arrangements to publish in the same sumptuous style, in conjunction with M. Hachette, in Paris, and Sampson Low, in London, the companion work, his "Popular History of England." The manuscript of this, which was prepared before the France, was found complete after M. Guizot's death. It will make three or four volumes, with the same beautiful line of illustrations, but, unfortunately for the trade, is also to be published by subscription, in parts. "The History of Massachusetts," by Professor George L. Austin, with seven or eight plates, is also just ready at this house. They will add to their series of novels during the spring, the remarkable fiction which has been running in the *Catholic World*, "Are You My Wife?" by the author of "Number Thirteen;" a new book by Mrs. J. H. Riddell, "Above Suspicion," and "A Family Tree," by Albany Fonblanque, who is the British consul at New-Orleans, both from advanced sheets.

Wm. F. Gill & Co. propose to issue that interesting volume, the memoirs of Seymour Haydon, in an American edition, and also a volume of life sketches of leading French writers.

Chicago is bound to become a publishing centre, and here are S. C. Griggs & Co. already with a considerable list for the year. They will have next month Prof. Stevens' edition of "The Select Orations of Lysias," and in May Prof. Mathews' new book, "Words, their Significance, Use, and Abuse," sure to be popular. Later on they will have "Two Years in California," by S. M. Cone, intended for tourists and those seeking residence; it treats of the winds, storms, soil, vegetation, mines, picturesque localities, etc. Prof. Anderson has struck an excellent vein in his Norse books, and will add "Viking Tales of the North, from the Icelandic Sagas," "The Elder Edda; or, An Old Northern Grandmother," a translation of the Elder Edda, and a third volume on "The Younger Edda." The remarkable fiction, "The Pilot and His Wife," by the Norwegian novelist, Jonas Lie, has been translated by Mrs. Bull, wife of the great violinist, Ole Bull, and there will be also an illustrated juvenile, "What Tommy Did," by Mrs. Emily Huntington Miller, of "The Little Corporal."

E. J. Hale & Son are continuing their "Thisle Edition" of the "Waverley Novels," and will add to the popular "Odd Trump" series of novels another strong work of fiction by this unknown author. The new biography of "Moody and Sankey," by Mr. Reader, is almost ready.

Harper & Bros. have just published several of their most interesting spring books, but they have a goodly list left. The first volume of the "Life and Letters of Lord Macaulay," by his nephew, Mr. Trevelyan, M.P., a biography only second in importance to Forster's "Swift," is nearly ready. Later there will be two important books of travel, "The Mikado's Kingdom," an extensive work on Japan, by Mr. W. J. Griffiths, for some time a teacher there, and a new edition of Prof. Orton's notable work on "The Andes and the Amazon," which will have 300 pages of new matter, describing a more recent journey to the latter. In literature proper, this house puts forth a collection of Mr. Eugene Lawrence's historical essays, and will publish here "Stray Studies in Italy and England," the essays by J. R. Green, the now famous historian, and Gladstone's book on "Homeric Synchronism." Prof. Draper has revised his great work on "The Intellectual Development of Europe," for re-issue in two volumes 12mo. "Great Expectations" will be issued in the "Household Dickens," with illustrations by the English artist Fraser, and Mr. Rolfe will add an edition of "Gray's Select Poems" to his convenient and neat series. Of scientific books may be noted Prof. Charles Rau's "Early Man in Europe," reworked with additional matter from his interesting papers in *Harpers' Magazine*, and the "Annual Record of Science and Industry for 1875," prepared as usual by Prof. Baird, with the assistance of eminent scientists. In the educational list will be a new and important text-book of "Comparative Zoology," by Prof. Orton, a careful work, in crown 8vo, with 350 illustrations; a re-written edition of Hooker's well-known "Chemistry," Cicero's Select Orations (fourteen) in the Greek and Latin texts, etc. Those two compact and valuable works, Merivale's "General History of Rome," and Cox's "General History of Greece," will, by and by, go to the Harpers' list, in their series of Student's Histories.

Henry Holt & Co. have, as we have before said, one of the most tempting lists of the spring. The first of their important books will be D. G. Brinton's study of "The Religious Sentiment, its Sources and Aim," which is a book that the orthodox will claim is intended to dispense altogether with religion itself; and the new edition, revised, of his "Myths of the New World," a book that has given its author excellent standing among the scholars of Europe. Taine's new book, "The Ancient Régime," will be ready somewhat later in the spring, and other important volumes, especially to scholars, are Mr. E. L. Godkin's promised work "On Government," Gen. Francis A. Walker's treatise on "The Wages Question," and Sir Henry S. Maine's "Village Communities and Miscellanies," a new edition of the work first named, with a collection of essays. "The Selection of Wit and Wisdom," from Thomas Carlyle, will please many of his admirers. For novels, we are promised Thomas Hardy's new work, "The Hand of Ethelberta," and for next week "Ersilia," a new English novel by the author of that clever book, "My Little Lady."

Henry Hoyt, of Boston, has in progress an important work on the History of the Young Men's Christian Associations in the United States and Canada. This will be a large 12mo, of some six hundred pages, and with forty or fifty illustrations, embracing portraits of leaders in the work and views of Y. M. C. A. buildings. It will be edited by Rev. P. C. Headley and W. E. Boardman, with the collaboration of special writers. "Now is Christ Risen," a collection of Easter poems, compiled by S. L. W., will come shortly. Among the juveniles promised are, "Will Foster and my Brother Paul; or, Real Heroes," "Up to Fifteen" and "Only Me," two stories for boys; and "The Secret of the Lord," by Anna Ship-ton, whose writings seem to be gaining no small degree of popularity here.

Hurd & Houghton will publish immediately, as noted elsewhere, the important papers of Col. George E. Waring, Jr., on "Sanitary Drainage of Houses and Towns," which is meant not so much for the professional engineer as for those who own or rent houses. The investment in such a book as this is often an efficacious preventive of doctors' bills. The little treatise on "Charcoal Drawing," translated from the French of August Allongé, by Miss S. D. Waring, is issued in response to the demand for an authoritative book on this fashionable art. Mr. Rand's "Glen Ridge Orchids" is also spoken of elsewhere. A most important work will be undertaken by them later in the season, although it will be published in subscription parts—a collection of illustrations in water-color lithography of "The Wild Flowers of America." The water-color drawings have been made by Isaac Sprague, who had part in Audubon's great work, and the text will be furnished by Professor George N. Goodale, of Harvard. It is proposed to give from four to eight plates in each part, at \$2 a part. The same house, which is to print the great Centennial catalogues, also proposes a series of five useful little guides to the Eastern cities. They will be published in several languages, at the same price in any language.

Jansen, McClurg & Co. are also "launching out" this spring, and mean to compel Eastern



dealers to keep their books, for they are to have Joaquin Miller's Californian novel, "The First Families of the Sierras," which is pretty sure to make a sensation; a second series of "Truths for To-Day," by that popular heretic, Prof. David Swing, containing his latest preachments to his new church; and a book by a new Western writer, Miss Florence McLandburgh, "The Automaton Ear, and other Sketches," said to be very clever.

Lee & Shepard, Boston, will publish a few books this spring, for several of which a wide popularity may be predicted. There will be a new story of home life, by Amanda M. Douglass, called "Nelly Kinnard's Kingdom," and another novel will be the clever study of New-England life which was about the best thing in *American Homes*, "Achsah," by "Rev. Peter Pinnott." Rev. Daniel Wise, D.D., whose "Glen Morris" juveniles are so popular, will commence a new set, the "Winwood Cliff Series." The house will also reissue Oliver Optic's "Living Too Fast; or, the Confessions of a Bank Officer," an early book.

J. B. Lippincott & Co., Philadelphia, will publish on this side the new third edition of Chambers' "Cyclopedia of English Literature," as revised by Dr. Robert Carruthers, and a supplementary series of that admirable introduction to the Greek and Latin authors, "Ancient Classics for English Readers." They have nearly ready "The Life of Stonewall Jackson," by S. M. Randolph, one of several biographies of Southern leaders now being published, and as a further contribution to war literature, a "History of the Philadelphia Brigade," by Charles H. Bains. Rev. William R. Alger's "Life of Edwin Forrest" still looms in the distance. Rev. Benjamin F. Bowen has his say against Christopher Columbus in a forthcoming volume, entitled "America Discovered by the Welsh, in 1170." Mr. A. S. Bowle's "Conflict of Labor and Capital" will attract some attention in these days, and from Julia Duhring will come another series of pleasant papers under the title of "Gentle Folks and Others." There will be several novels, including a new one by "Ouida" entitled "In a Winter City"; "At the Counsellor's," from the German of E. Marlitt; "Davault's Mills" by Charles H. Jones, and another American novel, "A Family Secret," by Fannie Andrews. Two elementary text-books on physical geography and astronomy are from the pen of Richard A. Proctor. Messrs. Lippincott, we may add, have a contract with the Centennial Commission, so that their "Visitor's Guide to the Centennial and Philadelphia" will be the only guide-book of its sort sold on the grounds.

The chief work of Little, Brown & Co., Boston, in miscellaneous literature this spring, will be the issue of the Centenary edition of Bancroft. The last volume will contain an index of one hundred pages.

The spring list of Lockwood, Brooks & Co., Boston, includes Rev. Washington Gladden's series of lectures on "Working People and their Employers," a sound, practical book, which is packed with good counsel. It will make a neat 12mo. Dr. Gladden won the highest reputation for bright and useful work previous to and during his connection with the *Independent*. Prof. Heinrich Ewald's work on "The Antiquities of Israel" will form a sup-

plement to his standard "History of Israel;" he is perhaps the leading scholar in Jewish research. A little volume of Easter hymns, selected by Miss J. E. C. Chapman, will be issued shortly in a neat 32mo, and will prove widely acceptable. Several noteworthy enterprises are under consideration for later issue.

A. K. Loring, Boston, will issue more of his new twenty-five cent series, called "Loring's Tales of the Day," and other lively works of fiction.

D. Lothrop & Co., Boston, will publish among their popular juveniles "Mrs. Hurd's Niece," by Ella Farman, and "The Four Girls at Chattaqua," by "Pansy." There are also two series of sketches of exemplary men, edited by Rev. S. F. Smith, D.D., on the basis of English works. These are "Noble Workers" and "Stories of Success," the latter including lives of Arthur Tappan, the abolitionist; Dr. Cullis, the consumptives' friend; and Dr. Judson, the Burmese missionary.

Macmillan & Co. have just ready the pleasant little book giving suggestions for "Floral Decorations for Dwelling-Houses," by Miss Hassard, edited for American readers. The new edition of the "Statesman's Year-Book," the valuable compendium of Mr. Frederic Martin, for 1876, is expected at once. There are for issue, later in the season, several interesting works of biography, including the second volume of Lanfrey's "Napoleon the First," the Earl of Albemarle's "Fifty Years of My Life," the second volume of the "Life of the Earl of Shelburne," whose history is connected with that of the American Revolution, and two volumes of the literary remains of Dr. Whewell, two or three books of travel, Mr. Blanford's work on the "Zoology and Geology of Persia," Dr. Anderson's book on Western China, under the title "Mandalay and Momiën," and Mr. Campbell's "Circular Notes" of his travels round the world, are also to be mentioned. An important book will be Dr. John Eadie's history of the translations of the Scriptures into English, under the title of "The English Bible."

Mr. Jas. Miller has already issued more of his spring books, from Mayne Reid, Col. Dodge, Miss Cobb, etc., but, as the American publisher of Mrs. Browning's works, he announces also the correspondence with her, by Mr. Horne, one of the salient books of the English season.

Thomas Nelson & Sons publish a number of new books especially for the Lenten season; a treatise on "Angelic Beings, their Nature and Ministry," by Rev. C. D. Bell; a series of narratives of missionary adventure, under the title of "Perils among the Heathen," and a number of their well-known English juveniles, for which we must refer readers to their new list.

Nelson & Phillips will commence this year the issue of the great systematic series in theology, edited by Dr. Hurst, to be in two distinct volumes. Other announcements are not yet ready.

The list of Jas. R. Osgood & Co. has a *pièce de resistance* in Mrs. Whitney's forthcoming book, "Sights and Insights," spoken of elsewhere. A valuable work of general interest, by Viollet-le-Duc, "The Habitations of Man in all Ages," translated by Benjamin Bucknall, architect, with abundant illustrations, is in pre-



paration for March. Later we shall have the last volume of Henry Wilson's History of the Slave Power, of which the last chapter was completed by his private secretary; and Mr. Howells' exceedingly good novel of "Private Theatricals." A new guide-book to the White Mountains, which will be exceptional for the completeness of its detail, by Mr. M. F. Sweetser, will be ready for summer travellers. Several new issues of the charming "Vest-Pocket Series" are scheduled elsewhere; these little gems should be very popular with summer rambles.

Porter & Coates, Philadelphia, as yet make no announcements beyond those of new volumes in their International Series of Novels, but these will be the most important yet issued, Mrs. Oliphant's new novel, "An Odd Couple," and Anthony Trollope's "The Prime Minister."

G. P. Putnam's Sons will continue their excellent series of "Select British Essayists," with a volume from *The Tatler*, and the "Brief Biographies," with that on the "German Political Leaders," by Herbert Tuttle. Their publication of Rev. Dr. Frothingham's books will be crowned, late in the season, with his history of "Transcendentalism in New-England," and in this same field of religious thought they will have Professor Bascom's work on "The Philosophy of Religion," Mrs. Antoinette Brown Blackwell's discussion of the "Physical Basis of Immortality," and a new edition of Rev. James Martineau's "Religion as Affected by Modern Materialism," with the addition of a chapter on Professor Tyndall's famous Belfast address. Two new novels are in hand, "Wych Hazel," by the Misses Warner, and a Japanese romance, "Chinshingura," which will be a curiosity in its way, with 30 illustrations by Japanese artists. Col. Dodge's book on "The Plains and their Inhabitants" will give much fresh knowledge of that part of our country. Mr. Herman Melville's narrative poem of a pilgrimage in the Holy Land, called "Clarel," will introduce him afresh to a new generation of readers. Among their medical books may be especially noted Frey's "Compendium of Histology," and Dr. Hammond's discussion from the side of the observer of nervous disease, of "Spiritualism." Their educational books will embrace a selection of "Poetry for Home and School," by Miss Eliot and Miss Brackett, who have practical experience in such selection, Prof. Day's new book on "The Elements of Psychology," and Prof. Elmendorf's "Outlines of Philosophy."

A. D. F. Randolph & Co. are keeping quiet this spring; doubtless the poet—no, we won't—is concentrating his powers upon his address for the Convention. There are some little religious books, however, on the *tapis*: "The Two Prodigals," an effective appeal by Rev. M. R. Vincent; Mrs. Menzies' "Hints on Bible-marking," sanctioned by Mr. Moody, and a new book from Mrs. Havergal, "Under the Surface," besides the Bampton Lecture for 1875, "The Doctrine of Retribution," a very able book, and some useful "Suggestions for the Sick-Room," "by an American woman."

Messrs. Roberts Bros. have already published many good books this year; the next issue will be a bird's-eye view, by Hon. Theophilus Parsons, of the Swedenborgian system,

of which he is a leading apostle. It will be a 12mo volume, under the title of "Outlines of the Religion and Philosophy of Swedenborg." The cheaper edition—probably at \$2.50—of William Morris' translation of Virgil's *Æneids* will be from new American plates in small 8vo. One of the most important enterprises will be an edition, in four neat volumes, a little larger than "Pericles and Aspasia," of the "Imaginary Conversations" of Walter Savage Landor, whose fame is so rapidly increasing among general readers as to justify an endeavor to place his more popular works before the public at a reasonable price. They also put forth new editions of Hamerton's ever popular and wholesome books. Mr. T. G. Appleton's pleasant volume of travel, "A Nile Journal," with illustrations by his *compagnon du voyage*, Mr. Eugene Benson, printed first by Macmillan & Co., London, during Mr. Appleton's stay abroad, will be given to American readers by Messrs. Roberts. Rev. Edw. Abbott, of that indefatigable book-making family, will continue his "Paragraph Series" of histories with a "Paragraph History of the American Revolution," in which he will pack more facts than ten times as big a book often contains. The first of this series has been very successful. Miss Alcott's next book, nearly ready, will be the fourth volume of her collected sketches for children known as "Aunt Jo's Scrap-Bag," under the title of "Silver Pitchers and other Stories." Later on, in time for summer, will come a compilation of the poetry about mountains, selected by Miss Cook, of the Packer Institute, Brooklyn, to be in like style with the pretty volume called "Sea and Shore." A new book by the English humorist, "Happy Thought" Burnand, called "Buddicombe Hall," is also in preparation. Roberts Brothers will offer several interesting remainders at the Fair auction.

Geo. Routledge & Co. will present a book of wide interest to American readers in George Macdonald's story, directed against Tyndalism, "Thomas Wingfold, Curate," but as yet we have no other opening announcements from this house.

Scribner, Armstrong & Co. have under advisement, but not yet ready for announcement, several important enterprises. Most of the earlier spring books so far announced are already out. The exceptions are the volume of "Plato's Best Thoughts," compiled from Jowett's translation by Rev. C. H. A. Bulkley, which should be a very welcome book; and the biography of Norman MacLeod, D.D., that charming and noble man, by his brother Donald, which, if it reflects its subject, should be full of "sweetness and light." It will be in two volumes, with portraits.

Mr. C. P. Somerby, the liberal publisher, announces for this season a communistic volume on "The Politics of the Gospels," by Austin Bierbower; a Jewish work on "The Historical Jesus of Nazareth," by Rabbi Schlesinger of Albany; and a small volume on "The Ultimate Generalization," a contribution to scientific philosophy.

Turnbull Brothers, Baltimore, besides "The Southern Side of the Story of Andersonville Prison," which will contain in an appendix the names, etc., of 13,000 Union soldiers who died there, and is compiled from official docu-

ments by Dr. R. R. Stevenson, chief surgeon of the prison, expect to publish during the spring or summer a "Life of General Robert E. Lee," by his literary executor, Colonel Marshall, and a "Life of Alexander H. Stephens," by Colonel R. M. Johnston and Dr. William Hand Browne, editor of the *Southern Magazine*.

The "World Publishing Company" announce a number of new titles in our advertising pages, and we call attention to their column.

H. A. Young & Co., Boston, will publish an important polemic work by Rev. Alvah Hovey, D.D., one of the strongest Baptist theologians. This is "The Doctrine of 'the Higher Christian Life' compared with the Teaching of the Holy Scriptures."

#### MY MEMORIES OF THE BOOK TRADE.

"Things I myself have seen, and a great part of which I was."—*Virgil*.

By D. B. COOKE, Esq.

I.

HAVING been asked to say something of my life in connection with the book trade, I have refreshed my memory, and have collected facts and dates, a task which has proved so interesting that I have determined to enlarge upon my original plan and offer several papers for publication in the WEEKLY, hoping thereby to recall to the minds of my older friends in the trade many pleasing incidents in their own lives, and to show to the rising generation how the old booksellers lived and labored in their early days.

My early life was passed in Northampton, Mass., where I was born February 10th, 1826; and in the city of New-York, from which place I emigrated in the year 1836, to the then small village of Columbus, Ohio.

Well do I remember the long and tedious journey by canal to my Western home, the trip occupying about three weeks.

After the usual routine of school duties, on the first day of June, 1841, being fifteen years of age, I entered the bookstore of H. W. Derby, who had purchased from that genial and well-remembered bookseller, Isaac N. Whiting, a complete outfit, amounting to about six thousand dollars.

Mr. Whiting is still living, hale and hearty as he was a quarter of a century ago; he is justly entitled to the appellation of "Pioneer Bookseller," having first opened in Columbus in the year 1829. At that time his was the only bookstore of any note in the State. Ephraim Morgan, the noble Quaker, was at this time selling books at Cincinnati, his assortment consisting mainly of the common school-books and a little stock of stationery, the whole occupying a store about twenty-five feet in depth.

Columbus soon became a book centre, and for the following fifteen or sixteen years Cincinnati and the entire State received their supplies of books and stationery from this point. Mr. Whiting became a publisher of considerable note; his list of law and miscellaneous books grew rapidly, and would be a credit to-day to any Western house. His celebrated "Harrison and Log Cabin Songster" was issued in 1840, and met with a very large sale. A few copies yet remain as mementos of the olden times.

Here I was in my element. I had long yearned for some congenial pursuit, and I now had

the opportunity to exert myself to my heart's content. Many of the school-books which we then sold will be remembered only by the older members of the trade. The prominent ones were Lindley Murray's Grammar, Murray's English Reader and Introduction, Webster's Spelling-Book, Pike's, Daboll's, Smiley's, and Talbott's Arithmetics, Walker's Dictionary, Kirkham's Grammar, and Cobb's Readers. These, together with school Testaments and Bibles and a full line of the publications of Harper & Bros., Lea & Blanchard, Grigg & Elliot, and D. Appleton & Co., made up the bulk of our assortment. We also kept a full line of stationery, sheet-music, Macassar hair-oil, fiddles and bows, flutes, and penknives, Currier's prints and wall-paper. We were also express agents for the town.

How my memory runs back to those olden times, before the days of railroads and telegraphs, when, rising at five, we worked until ten, and often until midnight, and yet had recreation enough, for our hearts were in our business. We generally spent a portion of each evening in cutting out with a knife and a tin pattern all the envelopes that would be needed for our sales the following day.

The great publishing event of the period was the famous "Harper's Pictorial Bible," far in advance of the times. It appeared in monthly parts, the first number being issued June 18th, 1850.

In these days all booksellers bought "paper rags," and at stated intervals wagons from the neighboring mills would make their rounds and gather them up, leaving us writing and wrapping paper in payment.

When trade became dull at home, and maturing notes were to be provided for, it was our custom to take a load of our surplus stock, and start out into the country to work it off. In this way my employer and myself travelled over nearly every portion of the State of Ohio, selling books at auction from the tail of a wagon.

Finding that the greater portion of our increasing trade came from the direction of Cincinnati, my employer became ambitious to open an establishment in that city. With this end in view, he disposed of his stock to Mr. Joseph H. Riley, a bookseller of culture and great general intelligence, a young man who was peculiarly fortunate in having been educated in the then renowned publishing house of Grigg & Elliot of Philadelphia, a firm whose name was synonymous with integrity and fair dealing, and whose immediate successors were J. B. Lippincott & Co. He had entered their service in September, 1837. Leaving Columbus for our new field of labor in one of Neil & Co.'s old-fashioned stages, after several days of weary travel over the national turnpike road Mr. Derby and myself arrived in Cincinnati on the 13th day of October, 1844, and the new firm of Derby, Bradley & Co. immediately opened on Main street, near the corner of Third. Mr. Chas. F. Bradley proved a valuable acquisition to our working force. He was educated in the old house of Daniel Appleton & Co., New-York, a cultured bookseller and a gentleman whom all delighted to honor.

Our advent in Cincinnati proved a marked era in the book trade of that city, already possessing several bookstores carrying limited stocks. Our elegant assortment and well-appointed establishment at once attracted the



readers and lovers of choice books, and for years our store was the literary resort of the city.

The old booksellers of the "Queen City," as I now see them in my mind's eye, were Ephraim Morgan, with his serene countenance, as ready to speak the truth and impart good counsel as the quarto Bibles he made; George Cox, "who, in his little box, gathered and saved his rocks;" J. Ford Desilver, and Desilver & Burr; Wm. H. Moore and David Anderson, whom we called "the length and the breadth of the book trade;" J. A. and U. P. James, Wm. Phillips & Sons, John D. Thorpe, George L. Weed, and George Couclin, who was succeeded by the Applegate Brothers (now A. H. Pounsford & Co.); Wm. T. Truman and Truman & Spofford. Mr. Spofford, of the last-named firm, was always a studious bookseller, a young man whose aim was to be master of his business. His intuitive grace and his culture eminently fitted him for his present honorable and responsible position as Librarian of Congress.

Winthrop B. Smith & Co. were already "pushing" the Eclectic Readers and selling blank-books and stationery "under the hill" on Main street, annually moving up into their third floor to save their stock from the rising water, and going down to their business in skiffs. (Edward and "Bart" Sargent were then in their prime.) This house expanded by degrees into the present house of Wilson, Hinkle & Co., whose list of school-books is one of the most popular in the United States. Cincinnati grew apace, and our trade increased. Customers were numbered by hundreds, from New-Orleans in the South to Chicago and Galena, Ill., in the North-west. Among our early patrons I recall the names of Jas. R. Dayton, of Quincy, Ill.; Joshua Brooks, of Galena; Stephen F. Gale, and A. H. & C. Burley, Chicago.

The leading old-time publishers in New-York of whom we bought most of our supplies were, as nearly as I can remember them, A. S. Barnes & Co., who removed from Philadelphia in March, 1845, locating at No. 51 John street, where their printing and binding departments, much enlarged, still continue; Harper & Bros.; D. Appleton & Co.; Collins, Keese & Co., now Collins & Bro.; Pratt, Woodford & Co., afterwards Farmer, Brace & Co., then Pratt, Oakley & Co., who failed in 1861, and Oakley, Mason & Co., who built on their ruins, the firm of Baker, Pratt & Co. being now the continuing house; William & George Wood, now Wm. Wood & Co.; Wiley & Putnam, afterwards Jno. Wiley and G. P. Putnam, separately; F. J. Huntington & Co.,—then Huntington & Savage,—succeeded by Mason Bros.; Mark H. Newman, then Newman & Saxton, then Newman & Ivison, succeeded by H. Ivison & Co., and sundry changes to the present style; Roe Lockwood,—chiefly retail, but the leading men in this line were H. & S. Raynor in the Bowery; Baker & Scribner, afterwards Charles Scribner, in the old brick church, now Scribner, Armstrong & Co.; Gould, Banks & Co.; John D. Voorhies & Co.; Nafis, Cornish & Co. (Birdseye Blakeman was a pupil there); Derby & Jackson; Sheldon & Co.; Rudd & Carleton; Clark, Austin & Co., now Clark & Maynard; M. W. Dodd; John S. Taylor; Stanford & Swords, and Thomas J. Crowen, whose store was on the corner of Broadway and Fourth street.

The leading Boston publishers were, in 1840, and for the succeeding twenty years, B. B. Mussey & Co.; Burnham & Bros.; W. J. Reynolds & Co.; Islands Tompkins; Robert S. Davis & Co.; Crocker & Brewster; Gould, Kendall & Lincoln; Redding & Co.; Crosby, Nichols & Co.; Jenks & Palmer; Wm. D. Ticknor & Co.; Crocker & Ruggles; Tappen & Dennett; Jos. H. Francis; Jas. Munroe & Co.; Weeks, Jordan & Co.; Phillips, Sampson & Co.; Little, Brown & Co.; John P. Jewett & Co.; Brown, Bazin & Co.; Charles Stimpson; O. C. Greenleaf; James B. Dow; and Marsh, Capen, Lyon & Webb. These are all that I can recall at this moment, and how few remaining! The oldest surviving bookseller in Boston is Augustus Flagg, Esq., of Little, Brown & Co., who has "enlightened the public" on the same old spot for forty years. How his genial face used to beam when, on the old trade-sales stand, years ago, he used to sell his books.

During the same period Philadelphia was fully up to the times, represented by staunch, reliable firms such as Thomas Cowperthwaite & Co.; Grigg & Elliott; Hogan & Thompson; Lea & Blanchard; E. H. Butler; E. C. & J. Biddle; Henry F. Anners; Uriah Hunt; Kimber & Sharpless; Geo. S. Appleton; A. Hart; Perkins & Purves; Lindsay & Blakiston; Kay & Troutman; R. H. Small; Hayes & Zell; T. B. Peterson; Fisher & Bro.; J. B. Lippincott; Blanchard & Lea; R. E. Peterson; Childs & Peterson; Parry & Macmillan; Chas. Desilver; Alfred Martien; T. & J. W. Johnson; Kay & Bro.; H. Grambo; Smith, English & Co.; McCarty & Davis; J. J. Woodward; Henry Perkins; Jos. Whetman; Wm. A. Leary; T. T. Ash; W. L. McDowell; Geo. J. Henderson; Wm. G. Perry; R. Paine; W. J. Simm; J. Redman; Elijah Weaver; Daniels & Smith; M. Pollock; J. M. Moss; James K. Simon, and H. Volkman—a noble array of forty-eight publishers and booksellers. Out of the number, *thirty-six are dead or gone out of business!*

## COMMUNICATIONS.

HAS THE REFORM BENEFITED ANY BODY?

—, PA., Feb. 26, 1876.

To the Editor of the Publishers' Weekly:

I have heard booksellers say that the book reform amounts to nothing, but such cases are rare. It seems to me it would encourage publishers and jobbers to adhere to the strictest interpretation of the reform rules, if dealers generally were to relate their experiences through your columns.

We have in our town a small public library, and although all our booksellers were solicited and expected to become members by paying annual fees, yet whenever books were formerly wanted, the city of Philadelphia was canvassed till some one was found willing to give one third off. Because we were not willing to present, in addition to our membership fees, boxing and freight on what the library needed, we lost the chance of selling. Since the reform, these parties buy second-hand trash at auction sales in the city. But the public will after a while decline receiving such "new books," and the evil will cure itself.

Formerly many of our best book-buyers never came into our bookstores, because they



had acquired the habit of buying what they needed in the cities, and local bookstores did not receive the credit of having any stock. Thus, lately, my family physician, during a professional call, wondered what had gotten into city publishers, saying that on medical books they would not give more than 10 off, whereas he formerly received 20 and 25 off. We explained matters to him, and told him we would serve him equally well with city dealers. Not till then did it strike him that it might be rather shabby policy to accept the support of townspeople in his business and refuse it to his customers. The consequence was a nice order, a good customer for the future, and through him an extension of custom. The publisher lost nothing by this transaction, because he gave us no larger discount than he had been accustomed to give to this physician.

I have no doubt all local booksellers have felt the effects of the new rules. I find that parties who have once been refused the former discounts by the large houses cheerfully pay full prices at home. The only ones who cause us trouble are those to whom we formerly gave large discounts, for the purpose of keeping them, and all they need is to try their luck at buying in some other place.

Do the publishers lose any thing by the reform? We think not, because the local dealers are having more orders than formerly and naturally concentrate them on the publishers and jobbers, and each local dealer has his favorite place of buying, so that all wholesalers share in the prosperity of the former. The only class which may sell less is, perhaps, the smaller city retailer, but it does not follow that he suffers by it, because on what he does sell, he now has a living profit.

May the trade continue the good work as begun, one or two years, and publisher and retailer will be on a better basis than for years past.

VALLEY.

#### PERIODICALS AND THEIR PUBLISHERS.

NEW-YORK, February 21, 1876.

To the Editor of the Publishers' Weekly.

Being well satisfied with the effect my first letters produced on the above subject (in the shape of other letters and several editorials), I can not refrain from adding another towards abolishing the present system of periodical publishers in soliciting subscriptions. That it has been going on for years past, I am well aware, and only last week I came across an old *Galaxy* of '68 or '69, in which they made the announcement that it, with one or two other publications, would be sent at just such a great reduction as is the case to-day, and far below what a retailer could supply them for. The publishers should well bear in mind that we are the tools with which they work, and we increase or decrease their paper's circulation at our discretion in most cases.

Very few retail bookstores in our large cities sell papers or magazines at all, and I attribute this mostly to the present manner the publishers discourage them by their killing terms, as compared to what the retailer is compelled to charge in order to realize any thing. If these bookstores were certain that the offices would not differ from their terms, it would not be long before every bookstore (retail), small or

large, would go into the paper and magazine line to some extent, for then it would pay them for the time and trouble spent in procuring subscribers; but as the matter rests now, it would be a complete loss to them, were they to begin it, and as every new paper store is a help to the publisher in a greater or less degree, I think it worth their while to consider these points.

But it don't seem to stop here, for they (the publishers) are going so far as to offer premiums with certain papers and magazines, which (premium) the retailer can not procure at all. For example: *Appleton's Journal* and *Atlantic Monthly* both offer such fine steel engravings of eminent persons with their respective publications that these alone are inducements for some persons who can not procure them without subscribing direct.

If only one of our large papers were to begin on the new system, it would soon tell, and if to their disadvantage, would it not then be time enough to withdraw and go back to the old rates? These various calculations are from a city point of view; now how much more severe must it fall on some of our country merchants who only buy what they have immediate use for?

If it keeps on at the present rate the next thing we will hear from the publishers is: *Single copies* of so or so will be forwarded on receipt of 7 cents, regular price 10 cents, or a magazine at 25 cents, regular price 35 cents—and then they will have finished their ruinous work, which is already two thirds achieved.

AUGUST BRENTANO, JR.,  
39 Union Square.

#### SUR-REJOINDER.

WATERBURY, CT., March 6, 1876.

To the Editor of the Publishers' Weekly:

There appears a little sting in the tail of Mr. Randolph's reply to my note in the WEEKLY of March 4th. He says country dealers who are not members of the Association are quite indifferent to its operations until they desire "protection," or think they can make a point against those who have borne the heat and burden of the day, etc.

Now this is rather neat on the part of Mr. Randolph; but I "beg to assure him" that, so far as I am concerned, I had no desire to "make a point" against the worthy President, or any one else.

Truly, WM. PATTON.

P. S.—Mr. Randolph says, in his letter in WEEKLY, there is no fixed retail price for a certain class of English books. Then why did he fix a retail price, in a distinct paragraph, to his clergyman correspondent? He says there, "Knight's England, 8 vols., \$25—net, \$17.50"!

#### BOOKS RECEIVED.

ON DANGEROUS GROUND, by Mrs. Bloomfield H. Moore. (Porter & Coates.) Mrs. Moore draws her characters and scenes from the every day life of American society. Her book strikes one in consequence as specially American in its tone, and extremely lifelike and natural. The principal character in the novel, a young woman, almost too good for "human nature's daily food," endeavors to carry out her ideas about Platonic affections, and finds herself, as

might be expected, treading "on dangerous ground." The heroine's character is wonderfully well worked out, as is also the finale to her story, which turns out just as it should. We can speak in high praise of the dialogue throughout, as it evinces special culture and refinement on the part of the authoress. One of the best of this series (International) published. 12mo, cloth, \$1.25.

WHY WE LAUGH, by Samuel S. Cox. (Harper & Brothers.) If we do not find a philosophical and scientific solution in these pages to the all-important question of "why do we laugh?" we will imbibe so much new food to exercise our risibilities upon, that reasons will be lost sight of in amusement. Mr. Cox has gathered together a most wonderful assortment of stories and witticisms, illustrative of American humor, in the streets, in the newspapers, and chiefly in our Congress, the latter drawn in a great measure from the author's own experience. The volume may be opened at any one page, and will be found bubbling over with quaint Yankeeisms, dry Americanisms, and broadly humorous anecdotes so perfectly characteristic of our national wit as to be irresistibly funny reading. The stories have also the merit of a good setting, not being, as is often the case in such works, aimlessly and roughly strung together, but having a framework which displays many salient points. 12mo, cloth. Price, \$1.50.

GUIDE TO NEEDLEWORK, and THE LADY'S BOOK OF KNITTING AND CROCHET. (J. Henry Symonds.) The first-mentioned of these little books gives a fund of important information about needlework, an accomplishment which threatens in these days of the sewing-machines to be soon counted among the "lost arts." The greatest minutiae are entered into as to details both in the text and illustrations, both as to the various stitches in sewing, and as to cutting garments, etc.—rendering the little work a most useful aid to teachers and mothers who are wise enough to keep up in their children this, the most charming of woman's accomplishments. The second work is a collection of over a hundred new and easy patterns for crochet and fancy work. 12mo, paper, 50 cents each.

THE JERNINGHAM JOURNALS. (Scribner, Armstrong & Co.) The matrimonial infelicities of Mrs. Jerningham and John Jerningham are severally poured forth in the metrical rhymes of these pages. They are both edifying and amusing, pointing a moral for husbands and wives, and offering some very pleasant reading to the uninitiated. The first poem, "Mrs. Jerningham's Journal," will be remembered as having made some stir on its appearance a few years ago. "John Jerningham's Journal" was called forth by it, and is by a different author. The Scribners have made a hit in bringing out a new edition of the poems together in one volume. Sq. 12mo, cloth, \$1.25.

NOTES ON THE EPISTLES OF JAMES, PETER, JOHN, AND JUDE, by Albert Barnes. (Harper & Brothers.) A revised edition of a much-valued and popular work with Sunday-school teachers and theological students. The notes are unusually full and practical, and very clear in their explanations. 12mo, cloth, \$1.50.

THE POETICAL WORKS OF EDGAR ALLAN POE. (W. J. Widdleton.) This little diamond edition contains all of Poe's poems, and a brief memoir

by Mr. William F. Gill, which vindicates the aspersions cast upon Poe's reputation by Rufus W. Griswold. A neatly bound and handy little volume. Sq. 18mo, cloth, \$1.25.

THE FRENCH PRINCIPIA. PART II. (Harper & Brothers.) The plan of this work is the same as Dr. William Smith's "Principia Latina," which is accepted as one of the very best elementary text-books. It is designed chiefly as a reader, and differs in this respect from other French reading-books, first, in having each extract followed by grammatical questions, and second, in its copious vocabulary which explains fully the etymology of every word. The vocabulary contains nearly thirteen hundred words, and is complete enough to be used as a dictionary for all French books usually read in schools. The extracts for reading are progressive, and both entertaining and instructive, relating to history, discoveries, inventions, etc., etc. The volume is very neatly and carefully gotten up, and will rank among the very best school-books in the market. 12mo, cloth, red edged, \$1.25.

THE GERMAN PRINCIPIA. PART I. (Harper & Brothers.) This is also based upon Dr. William Smith's "Principia Latina," and has been compiled at the request of numerous teachers for a good elementary German work on the above plan. The main object of the book is to enable the beginner to acquire a knowledge of grammatical forms, by learning their usage in the construction of sentences, thus also gradually acquiring a stock of words which assist him both in conversation and reading. The book, therefore, contains grammar, delectus, exercise-book, with vocabularies, preserving in one volume all the pupil needs to begin the study of the language. 12mo, cloth, red edges, 75 cents.

CARTER QUARTERMAN, by William Baker. (Harper & Brothers.) The quaint simplicity of Mr. Baker's stories has gained for them a public of their own, who eagerly look for all that comes from his pen. His "Inside" and "Mose Evans" sprung into instant favor, making quite a reputation for him. The highest praise we can bestow upon this his latest work, is that it possesses the best points of his previous works. It describes life in the South after Jackson's administration, and presents a number of characters, religious and otherwise, which are especially marked by the graphic manner in which they are delineated. 8vo, paper, 75 cents.

ORIGINAL PLAYS, by W. S. Gilbert. (Scribner, Armstrong & Co.) "The Wicked World," "Pygmalion and Galatea," "Charity," "The Princess," "The Palace of Truth," "Trial by Jury," are the names of the plays in this volume. Several of them have been played in this city with the most signal success, introducing Mr. Gilbert in a most flattering manner to the American public. They all possess the double merit of being good acting plays and most charming reading, being marked by a refinement of fancy, a delicate wit, and a grace and elegance of diction scarcely to be found in the works of any modern dramatist who has had a great success in the theatre. The volume is every thing that can be desired typographically, its paper, print, and binding being quite simple and elegant. 12mo, cloth, \$1.75.

IN THE VINEYARD, by Rev. E. F. Burr, D.D.



(T. J. Crowell.) In view of the present revival going on under Messrs. Moody and Sankey, this work by the well-known author of "Ecce Cœlum," offers much valuable aid and many suggestive thoughts to those who aim to be like the Evangelists workers in the field. It is also designed to create fresh zeal and earnestness in this direction, and overcome the present lukewarmness among professing Christians. It endeavors to do this first by the presentation of the illustrious examples it cites, and second by giving the leading principles, methods, and rewards of work in the Vineyard. 12mo, cloth. Price, \$2.

MISS HITCHCOCK'S WEDDING DRESS. (Scribner, Armstrong & Co.) A pretty young creature, who has known better days as the daughter of an English clergyman, finds herself dreaming of the bright scenes the wedding dress of Miss Hitchcock, upon which her nimble fingers are working, is destined for. She is tempted to put it on herself just to see how it looks, and some old heirlooms in the way of ornaments make her toilet complete. Leaving her sister sound asleep, she slips Cinderella-like into the open door of the next house in which a ball is going on. The incident is not very probable, but upon it the whole story hinges; of course the prince appears in the person of a handsome young man who loses his heart with Cinderella, who disappears from his sight as mysteriously as the heroine of the nursery tale. The complications which follow this scene complete a very interesting and romantic love-story. Sq. 16mo, cloth, \$1.25.

EARLY HISTORY OF SPRINGFIELD, by Henry Morris. (F. W. Morris.) This address, delivered by Mr. Henry Morris on the two hundredth anniversary of the burning of the town of Springfield by the Indians, gives a very concise and interesting narrative of the various incidents of the Indian assault upon the town, with the history also of such events as led up to the catastrophe, covering the years from 1636 to 1675. The appendix which follows the address contains some important historical records. The volume is embellished by a steel engraving of William Pynchon. 12mo, cloth, \$1.25.

FILTH-DISEASES AND THEIR PREVENTION, by John Simon, M.D. (James Campbell.) Dr. Simon contributes here an important aid to sanitary reform; his essay reviews the causes which have brought about various epidemics in England, and takes up the matter so thoroughly of house ventilation and cleanliness, that no one should fail to read his paper, and make application of the information he will gain from it. The essay was reprinted under the direction of the State Board of Health of Massachusetts, and contains notes in reference to its suggestions as to their applicability to our own sanitary condition. 12mo, cloth, \$1.

SUNDAY ECHOES IN WEEK-DAY HOURS: A TALE ILLUSTRATIVE OF THE PARABLES, by Mrs. Carey Brock. (E. P. Dutton & Co.) Tales that have run up to thirty-four thousand editions, as have some of the volumes of this popular and instructive series, seem to speak for their own merits, and scarcely need any special recommendation. We will say, however, that the present volume does not in any way fall behind its predecessors, being a most charming story of home life, in which many of

the scenes related are based upon facts. Young readers will find no lack of incident or interest throughout, while they will imbibe the highest order of instruction in the most delightful manner. 12mo, cloth, \$1.50.

SUBURBAN HOMES: HOW TO OBTAIN THEM. (A. J. Bicknell & Co.) The principal feature of Towndrow's new plan of association, for enabling people of restricted means to acquire comfortable and desirable suburban homes, is set forth in this little volume, with tables showing how the cash operations are carried through. 12mo, cloth, 50 cents.

LIVES AND PORTRAITS OF ALL THE PRESIDENTS, by John B. Duffey. (T. S. Arthur & Son.) A little pamphlet containing a brief history of the Presidents, from Washington to Grant. A handy little book for reference. 25 cents.

WHY IS HISTORY READ SO LITTLE? This little pamphlet contains some very excellent ideas upon the unpopularity of history resulting chiefly from the methods by which it is now taught. The author, a young man who has been for years a student of history and English literature, and who collected a library only by many sacrifices, deserves the greatest encouragement. He says: "This little pamphlet can be obtained, post-paid, by sending 15 cents (the cost of printing) to 'A Student of History,' care of Walter F. Wheaton, Herald Printing House, New-Bedford, Mass. All letters to that address will reach the author."

ROBINSON CRUSOE'S MONEY, by David A. Wells. (Harper & Brothers.) This can scarcely be called a story, although it has the outside structure of one, being divided into chapters, and having characters and a designated scene of action. Its sub-title most clearly defines it, as "the remarkable financial fortunes and misfortunes of a remote island community." It is, in truth, but an elaborate essay on political economy, exemplifying the working of the various plans that have been offered us in our financial difficulties, done up in the flimsy disguise of a story, which will probably help many the better to swallow something which is purely instructive. The simplicity of the language is the strong point in the book, as it places some very important truths within the comprehension of the most unlearned. The illustrations are by Nast, but scarcely up to his best work. The author is the late U. S. Special Commissioner of Revenue. 8vo, paper. 50 cents.

SADLIER'S EXCELSIOR SERIES OF CATHOLIC GEOGRAPHIES. NOS. 1, 2, 3. (William H. Sadlier.) Sadlier's series has been prepared to fill a long-felt want in Catholic schools—namely, for a line of geographical text-books, which shall present a perfectly truthful geography, and at the same time do full justice to catholic countries and catholic peoples. Written as they are from this standpoint, they are invaluable almost to catholic schools and scholars, and have already received the most hearty approval and indorsement from all the most prominent catholic dignitaries and educators, not only for this special point, but also for the merit of their get-up and the practical usefulness of their plan of study. They are progressive in matter, No. 1 being intended for the very youngest scholars; they all have for their basis a system of object-teaching, and are



richly illustrated with maps, pictures, etc. No. 1, 12mo, 40 cents; No. 2, 4to, \$1; No. 3, large 4to, \$1.88.

**THE ACOLYTE; OR, A CHRISTIAN SCHOLAR.** (Peter F. Cunningham & Son.) The hero of this story is a young catholic student; the beauty of his life and his many virtues are placed before the young reader in a very attractive manner, rendering the work a most efficient aid in confirming the teachings of the church. 12mo, cloth, \$1.50.

**LITERATURE FOR LITTLE FOLKS**, by Elizabeth Lloyd. (Sower, Potts & Co.) This little book takes the ground that the committing of rules of syntax to memory, and the studying of technical grammar in early youth is not the benefit to the child that it is generally considered; the art of speaking grammatically, it argues, comes from the child hearing others speak grammatically, and from being taken through a course of training which impresses the proper construction of our language upon his mind without troubling him with the reasons why, which the compiler wisely relegates to a time when the reasoning faculties are awakened. The little book is made up of selections from children's literature, embracing both favorite nursery pieces and some of the very best standard pieces in verse from standard authors. These are followed by questions and suggestions which lead the child easily into composition. The book can be recommended as very well planned and well gotten up typographically. 16mo, cloth, 75 cents; boards, 50 cents.

**HOW TO WRITE LETTERS**, by J. Willis Westlake, A.M. (Sower, Potts & Co.) A systematic treatise on the subject of letter-writing, which shall be an authority in schools and also in society, has long been wanted. Mr. Westlake, professor of English literature in the State Normal School, Millersville, Pa., offers the present work as one which can be accepted as having most carefully and thoroughly worked up the subject. Indeed, in glancing through the work, one is struck with the great amount of matter that is brought together on a point apparently so simple, and yet one in which so many cultured people even, fail in perfect correctness. The aim Mr. Westlake has held in view all through has been to give the conventional methods relative to business letters, notes, social correspondence, etc.; thus placing at once forms before the student or reader, of which he can make direct application. Every one wanting a book which says every thing that can be said on this subject, and which contains every possible sort of information about addresses, notes, etc., to all sorts of dignitaries, in religions and the government, should have this volume brought at once to his or her notice. 12mo, plain cloth, \$1; gilt, \$1.50.

**SIN AS SET FORTH IN HOLY SCRIPTURE**, by George M. Straffen, M.A. (E. P. Dutton & Co.) The sense of sin, its nature, the origin of sin, the consequents of sin, the disclosure of sin, and the propitiation for sin, comprise the chief points of the six brief but forcible lectures contained in this book, and known as the "Hulsean Lectures for 1874." 12mo, cloth, \$1.

**THE FLAG OF DISTRESS**, by Captain Mayne Reid. (James Miller.) The date of this story is about twenty-five years back, and the scene

of it shifts from California to Mexico and the South Sea. It opens with a thrilling chase after what seems a phantom ship sailing under a reversed flag, which when boarded is found to be in possession of a most remarkable crew. It promises to be a most exciting story of love and adventure, told in Mayne Reid's most popular style, and is sufficiently voluminous to satisfy the most ardent of his young admirers. 12mo, cloth. Price, \$1.75.

#### TRADE MEETINGS.

A CIRCULAR has been circulated among the Canadian book trade, asking their attendance at a convention at Ottawa, March 8th—Wednesday of this week. It was signed by James Campbell & Son, Wm. Warwick, Rowsell & Hutchison, Willing & Williamson, James Bain & Son, Hart & Rawlinson, P. C. Allan, Robt. Marshall, Clougher Bros., Alfred Piddington, and James Vannevar. The principal question for discussion is "The Government Book Repository," an institution which was started about thirty years ago for supplying school material to the public schools, but which it is hoped to abolish under the present administration. Other questions, such as the rates of discount, etc., will doubtless come up. As yet we have no report of results.

#### CENTENNIAL NOTES.

THE catalogue of Mr. Rowell's exhibition of newspapers will be a handsome book of three hundred pages in solid nonpareil type, and will be printed from electrotype plates at the Cambridge University Press, Mass. It will not differ materially in size or appearance from the official catalogues of the four departments of the principal exhibition. The chief feature of the catalogue is its arrangement in gazetteer fashion under towns, with the names and numbers of papers issued by each place, thus giving the spectator at a glance an idea of the importance of a locality. It will contain, besides, laboriously compiled tables of newspaper statistics, showing the present condition and importance of journalism in the United States. The first edition of the catalogue will be ready in May, when a copy will be presented to every exhibitor who has a representative at the exhibition, and sent by mail to every American newspaper publisher.

#### LIBRARY AND BIBLIOGRAPHICAL NOTES.

MR. SABIN has printed separately from his "Dictionary of Books relating to America," a "List of the Editions of the Works of Louis Hennepin and Alonso de Herrera," pp. 16. The "Dictionary" itself has now forty printed parts, numbering 32,000 titles, and six more parts are expected to appear this year, the MS. being advanced to the letter K.

A BIBLIOGRAPHY of chess has been published at Utrecht by Dr. A. Van der Linde, with 2209 titles, besides 113 titles on checkers.

A HANDY little fortnightly, *Gazette anecdotique, littéraire, artistique et bibliographique*, has been begun with the year at the Librairie des Bibliophiles, Paris (New-York: F. W. Christern).

IN the *Chronique* of the official *Journal* of the French book trade appears a remarkable article on the libraries of the United States. It is so complimentary to the growth of art and literary taste in this country that it is ungrateful to point out some beautiful blunders in the figures of the "statistician from New-Yorck," but the Public Library of Boston is given but 183,000 volumes, while the Handel and Haydn Society's modest collection is magnified to 40,000. The "*Harvard Universal Library*," Cambridge, is credited with 150,000.

THE "Catalogues of Scientific Papers," compiled and published by the Royal Society, in six volumes 4to, are, so to say, a history of the science of the world from the beginning of the present century down to 1863, for they present the titles of papers published in the Transactions of Societies and in scientific periodicals, in all languages, within the sixty-three years. The Royal Society have kept on with their labor of love, and have recently sent to press the continuation of the Catalogue for another decade, 1864-1873. It is expected to form two volumes equal in bulk to those which have already appeared, and will probably be ready for publication by the end of the present year. The cost of compilation has been borne by the Royal Society; the government pays for the printing.

MR. MEJOF, the untiring representative of Russian bibliography, has recently published a catalogue of the Russian books of 1873 and 1874. Under the title of "Fifth and Sixth Supplements to the Systematic Catalogue of the Russian Books sold in the Bookstore of A. F. Bazunof," it forms a goodly volume of more than 400 double-columned pages. No other country, says the *Athenæum*, possesses a bibliographical record which can for a moment be compared with that which M. Mejof so steadily keeps up; for the entries include references to important critical notices, home and foreign. In the years 1873 and 1874, there were published 679 Russian books on theology, 322 on law, and 113 on rural economy. On history, 270 books appeared, 164 of which were upon Russian history. To geography, ethnology, etc., 247 books were devoted; to mathematics, 195; to military and naval science, 135; and to natural science, 234. Medicine can boast of 224 works, and philology, etc., of no less than 438. Of purely literary productions, including those classed under the headings of poetry, romance, the drama, etc., figure 1831 original productions, and 447 translations. To art, only 94 books were devoted.

OTTO HARRASSOWITZ, Leipsic, announces as forthcoming a new volume of the "Dutch Bibliography," containing in alphabetical order the full titles of books, periodicals, maps, etc., with name of publisher, prices, etc., published in Holland from 1863 to 1875, together with a classified index for the years 1850 to 1875, compiled by C. L. Brinkman, of Amsterdam. The work will be issued in 11 or 12 parts, at the price of about \$1 each.

O. LORENZ, Paris, will have ready, May 10th, the first part of his "General Catalogue of the French Book Trade," embracing the years 1866 to 1875, to be completed in four parts or two volumes, towards the end of September, 1877. The price of the two volumes, forming vol. v.

and vol. vi. of the entire work, is fixed at 50 francs. A General Subject Index, in two volumes, forming vols. vii. and viii. of the work, is to follow later.

Two important auction sales of Americana have been taking place this week, of the extensive library of the late J. K. Wiggins, in Boston, numbering 2700 lots, sold by Leonard & Co., in that city, and of the Americana portion of the library of Mr. Almon W. Griswold, of this city, numbering 1000 lots, at Bangs, Merwin & Co.'s, Mr. Joseph Sabin officiating. Mr. Griswold's fine copy of Eliot's Indian Bible, second edition, brought \$325, and his Hakluyt's Voyages, a unique copy, bound as two volumes, \$137.50 per volume.

#### COPYRIGHT NOTES.

(Contributed by Rowland Cox, Esq.)

IN the case of *Lawrence vs. Cupples*, Judge Shepley has announced it as his opinion that in an action for the infringement of a copyright, where the resemblances are accidental or arise from the nature of the subject treated in the two books, there can be no recovery. To constitute an infringement of a copyright, the learned judge says, there must be piracy—the defendant must have used the plaintiff's book as his model. Although the defendant's work covers the same ground as the plaintiff's, and answers the same purpose *in toto*, it will be no infringement if it is not an appropriation of plaintiff's particular method.

Hence, where the plaintiff had compiled a book bearing the title, "The Advertiser and Collector's Chart," containing certain lists of names, and defendant issued a book entitled "The New-England Mercantile Guide," which contained the same lists, it was held that there was no infringement.

There can be no doubt that a copyright which purports inferentially to cover any thing akin to a subject is of no avail. It is idle to attempt to make a copyright effect, directly or indirectly, the functions of a patent or a trade-mark. The three are possibly of the same genus, but as species are widely separated, and to confound them inevitably leads to illogical conclusions.

#### JOURNALISTIC NOTES.

THE *Atlantic* for April will contain one of the most important of Mr. Adams' railroad papers; the conclusion of the striking story, "A Carnival of Rome;" an admirable paper on the early American Novelists, by Mr. Lathrop; a study of life in Boston during the siege, by Horace E. Scudder; a final article on Drainage, by Colonel Waring; a study of the old battle-field of Lützen, by J. K. Hosmer; an Essay on Rural Architecture, by Wilson Flagg; a timely sketch of the Egyptian Khedive and his Court, by Charles Hale; Old Woman's Gossip; Private Theatricals; and poems by Bayard Taylor, Elizabeth Stuart Phelps, William Howitt, Edgar Fawcett, and G. P. Lathrop.

THE Post-office Department has shut down on the sending out of editors' extract slips with magazines; so *The Atlantic* sends its by mail, and the Scribners stitch their slips in front of their two magazines.

GERMANY has a new book periodical, the



*Suchblatt*, or *Search Journal*, for the purchase and sale of second-hand books, etc. It occupies the place of our columns of "Books Wanted," etc., and appears "two or three times weekly" from Leipzig.

A RECENT issue of the *Nieuwsblad voor den Boekhandel*, the semi-weekly organ of the Dutch book trade, now in its forty-third year, contains a long and pleasantly appreciative article on the PUBLISHERS' WEEKLY. We may say in turn that our Amsterdam contemporary is one of the most enterprising of the foreign book-trade journals, and has more news in proportion to its size than any other, English or continental.

#### OBITUARY.

JOHN A. BANCROFT.

It is our sad duty to notice the decease of Mr. John A. Bancroft, formerly of the firm of John A. Bancroft & Co., of Philadelphia, which occurred on the 23d of February, after an illness of about a week. Mr. Bancroft had been connected with the book-publishing interests of Philadelphia since a lad, when he entered the old and widely known house of Thomas Cowperthwait & Co., with whom he remained until the close of their business. He then assisted to establish the firm of Schermerhorn, Bancroft & Co., Philadelphia and New-York, which partnership continued for several years. About ten years since the Philadelphia house withdrew and enlarged its own business under the present title of J. A. Bancroft & Co. Mr. Bancroft was widely known and esteemed throughout the eastern part of the United States as a gentleman of great ability and activity, and as a business man of undoubted integrity.

OWEN C. OWENS,

manufacturer of envelopes and paper, 47 John street, departed this life on Wednesday, March 8th. His funeral took place on Friday and was largely attended by representatives of the stationery trade. Mr. Owens was 56 years of age, and greatly respected by numerous friends in the trade, and his sudden death will cause much sorrow to those who have been intimate, and who have always found him a genial and happy friend.

#### PERSONAL NOTES.

MR. ALBERT W. MOLLOY, well known to the trade in connection with the houses of J. B. Lippincott & Co. and Claxton, Remsen & Haffelfinger, is now with Sower, Potts & Co., Philadelphia.

MR. D. M. DEWEY, the well-known Rochester bookseller, recently delivered a lecture before the Academy of Art of that city on "What an Amateur Ought to Know; or, How to See Works of Art," a subject which he handled, says the *Union*, in a manner that showed he had devoted considerable time and attention to its consideration.

MARY HOWITT, the venerable authoress, is living with her family in Rome.

MISS CARA OAKLEY HALL, eldest daughter of Oakley Hall, has, it is stated, written a novel, which evinces much literary ability on her part.

#### BUSINESS NOTES.

BRYANT & ROBERTS, Pensacola, Fla., are succeeded by Roberts & Boulware, Mr. W. H. Bryant having sold his interest to Mr. A. Boulware, Jr.

MR. H. H. SHEPARD, the retiring partner of the house of Matt. Foster & Co., Kansas City, has started a new house in that city, under his own name, at 618 Main street.

R. S. DAVIS & Co., Pittsburg, Pa., will remove to the corner of Fifth avenue and Wood street about April 1st.

THERE promise to be quite a number of removals in New-York. A. D. F. Randolph & Co. will leave their old stand for the more spacious store on the corresponding corner of 20th street and Broadway, where they will have much better accommodations. G. P. Putnam's Sons are also about to move from Fourth avenue (where they have been for six years) to 182 Fifth avenue, 3d door below 23d street, next door to Gunther's building. They will have there a handsome store, 26½ by 100 feet, with full basement, double hoists, etc., and will make arrangements to give special attention to retail and library business in standard American and imported books. Collins & Brother will locate themselves at 414 Broadway, near Canal street.

#### STATIONERY NOTES.

WE are pleased to remark a better feeling in the stationery trade, and orders this week are more numerous than the preceding. Indications of strong confidence among the larger houses, with inclination to purchase more freely than at any time this spring. We trust the hopeful feeling will continue, and that the amount of general business, though late, will compare favorably with last year.

MR. FR. J. EMMERICH, importer of optical and mathematical instruments, 38 Maiden Lane, has just received a large invoice of drawing instruments. The assortment is such that all may be suited, from the novice to the experienced draughtsman, at prices ranging accordingly from \$4 per dozen sets to \$35 each. The former at \$4 per dozen are not in boxes but neatly put up on cards, and are intended principally for beginners in public and private schools. The same in boxes can be supplied at \$5 per dozen. He has also a fine stock of microscopes, including two styles intended for pocket use, either of which may be had at \$7.50 per dozen. Mr. Emmerich is still supplying the trade with the Centennial thermometer mentioned some time since in the WEEKLY.

CHAS. T. BAINBRIDGE has returned from a successful trip West.

C. S. PLUMMER arrived home on Thursday.

WE draw the attention of the trade to the advertisement of William W. Harding in this number, wherein he announces his new lines of Quarto Bibles, and an entirely new and extensive series of Photograph Albums, samples of which will be exhibited at the Booksellers' Fair on the 20th inst.

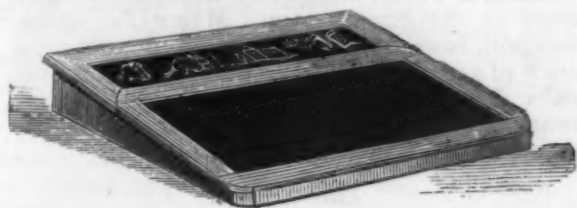
THE cross-bar mucilage-stand is a valuable improvement in mucilage-stands. The improvement consists of a cross-bar attached inside the stand for clearing brush of surplus



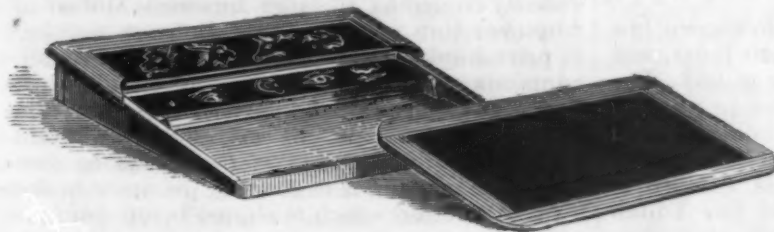
mucilage, and which rises and falls with the opening and closing of the cover, thereby obviating the clogging of the mouth of the stand. The water-well attached receives the brush, keeping it moist and always ready for use. The whole is of beautiful design, nickel-plated cap and brush-handle. Price, \$18 per doz.; regular discount to the trade. Quinan & Frost, 131 William street, N. Y.

THE suit brought against the Acme Letter-File Manufacturing Company, for infringement of patent granted to T. J. Gaffney, has been dismissed, with costs to the plaintiff. We speak of this to remove any fears the trade may have in selling the goods. The above-named company are manufacturing paper fasteners, parchment paper, copying paper and books, and we respectfully call the attention of our readers to their advertisement.

JOHN D. EMACK, 114 William street, New-York, is the sole manufacturer of the Chinnock Drawing Slate. They are handsomely finished in oil, and about 12 inches square, in the form



of a desk, which contains three different compartments for drawing materials, drawing-paper, and sixteen different designs. The slate can be detached from the desk when needed for school use, as represented in the cut below. In case



the slate is broken, any 6x10 slate can be made to fit the frame. Patented February, 1876. Price, \$9 per dozen; large discount to the trade.

JOSEPH GARUS has gone into the manufacture of writing-inks and mucilage, which are of excellent quality, and will no doubt take the place of some imported inks to a great extent. They are put up neatly in quarts and pints. Price-lists sent on application. Depot, 18 Liberty street, New-York.

MR. CHAS. SMALL, of the firm of S. A. Tower & Co., is on his usual spring trip South. When last heard from he was in the interior of Texas and sending in unusually large orders.

R. E. STEVENS has, after a two months' trip for Perry & Co., made an engagement with his former employer, Willy Wallach, and will soon be on the road with a complete line of samples in stationery.

S. A. TOWER & Co., successors to Cutter, Tower & Co., New-York, have removed to their new store, No. 306 Broadway, corner of Duane street, comprising the ground floor, basement, and sub-cellar—25 feet wide by 100 feet deep, with excellent accommodations to show goods, and will be happy to see their friends who are in need of stationery.

WM. P. DANE, 139 William street, has just issued to the trade an elegant new catalogue of domestic and imported fancy papers suitable for stationers, printers, lithographers, box-makers, and book-binders. It is neatly printed on tinted paper, with dark green cover printed in gold. Copies will be forwarded, on application, to any address.

In our last issue we stated that the H. Grainger Stationery and Manufacturing Co., of 148 La Salle street, Chicago, had a capital stock of \$25,000 paid up. It should have been 50 per cent paid up. Mr. H. Grainger, the president and manager, has just completed buying stock for the above-named company, paying cash. The trade will do well to be on the look-out for such buyers.

J. J. SPALDING & Co., of Chicago, we understand, are about to sell out their stationery, and confine themselves exclusively to manufacturing.

GEO. GODFREY, JR., has invented an oil-painted washable wall-paper, which he is now manufacturing at Crump & Everdell's wall-paper factory at Montclair, N. J. This paper is coated with two coats of oil-paint, so that it can be washed as a painted wall. Soap and water can be freely used in cleansing. It is made plain and tinted. The various woods are imitated, and fancy figures and borders are produced in great variety. The cost is but a trifle more than ordinary hangings. Samples and price-list sent on application to Mr. Godfrey, at the factory.

JOHN BOYD, of 812 Seventh avenue, New-York, has invented an elastic pen-holder. It consists of a flexible attachment between the barrel and the holder, made by connecting the barrel to the holder by a rubber band and the finest tempered steel springs, secured firmly to the holder, so that the oscillation is at the upper end of the barrel. This invention affords a greater elasticity to gold or steel pens than when attached to a rigid holder, and can be graduated to the taste or use of the writer. It is especially adapted to gold pens, as it prevents wear on the points, from the fact of the spring relieving the heavy pressure of the hand. The same principle also applies to steel pens. The hand will not cramp while using the elastic pen-holder, from the fact that the muscles of the hand are not in a rigid position, as is the case with all other holders. This pen-holder has been tested in the largest commercial and banking houses in New-York city, and by them recommended. The retail prices are from 75 cents to \$3 each.

ROBERT SNEIDER, of 37 John street, is having great success with his Centennial packets of old-fashioned note-paper and envelopes—the variety being so large and the price within the reach of all. The designs are original copies from the Centennial, and are worthy of a good run for the season. The styles are plain blue, ruled, bordered on edge, liberty bell, Independence Hall, linked coins, mind-your-business coins. The last two are *fac-simile* of the old coins used at the commencement and forming of the States. The prices run from \$25 to \$40 per hundred.

C. C. & A. L. CHAMBERLAIN are making a very handsome document box envelope of ma-

nilla and enamelled boards, with metallic ends and arranged with an inner case which holds the papers in a convenient manner for filing. By its use valuable papers are kept in good order and handy for reference.

BAKER, PRATT & CO., New-York, have made extensive arrangements for a large spring trade both in domestic and foreign goods. This house has entered into the importing business with much energy, and is offering very handsome lines of goods. Among their specialties we notice a full line of French copying books, which they offer at exceedingly low rates. Their stock of glass inks is varied and of novel designs. In goods of their own manufacture they have full assortments of walnut and pasteboard clips, numeral frames, black-board erasers, desk-weights, etc. It is the intention of this house to carry full lines of all goods required by the trade both in books and stationery.

As we go to press we hear that Mr. George H. Reay is lying at the point of death. We are extremely pained to hear this sad news, and trust it may not be as serious as reported.

#### NOTES ON THE ROAD.

##### CINCINNATI.

AWFUL hard times ; but the ladies are out in their fine furs, velvets, silks, and new hats. The weather is fine, the atmosphere warm and balmy as spring, the sky, clear and blue, smiling sunnily upon us. Trade shows some indication of reviving, but nearly all the different houses are stocked well up in goods for the expected spring business.

Robert Clarke & Co., the well-known law publishers, run 50 presses and 420 fonts, and employ about 150 persons the year round. The bindery, printing-room, and wholesale and retail departments are all in one building, and the stock is remarkably well arranged and excellently selected. In the last two years they have issued 75 volumes of law books alone. Foreign publications of whatever language and country are to be obtained from this house. Their import orders are despatched twice a week regularly, and catalogues of all the new publications are issued regularly to their trade.

Messrs. Wilson, Hinkle & Co., in their capacious store on Walnut street, are among the largest publishers of school text-books in the world, and their stationery department is a prominent feature of their business, and, in quantities, equal to many of our largest Eastern jobbers.

Wilstach, Baldwin & Co., 141 Race street, probably have the largest line of stationery and fancy goods appertaining to the line in the State. The arrangement of the large variety here displayed, and the admirable order of every thing, together with the extreme neatness, is certainly deserving of especial mention and compliment on the able management of Mr. Lee and his assistants.

George E. Stevens & Co. have, on Walnut street, their extensive floors devoted entirely to the wholesale stationery lines, which they handle in large and varied quantities. Their retail establishment on Fourth street contains an extensive variety of books, fancy goods, fine papers and stationery, together with works of art.

Their windows and show-cases are admired by all who view them, on account of the excellent arrangement and taste displayed.

The new store occupied by A. H. Pounsford & Co., successors to Applegate, Pounsford & Co., is a marvel of neatness and beauty. The new stock of goods, displayed to excellent advantage, and the roomy, light quarters, certainly must draw a first-class trade. They manufacture a superior line of blank-books, and have a job-printing establishment in same building, over the store.

The Cincinnati News Company supply the dealers and some railroads with newspapers, weeklies, and monthlies. They carry also stationery, and are headquarters for perforated board and masquerade articles in this city.

Stone & Stewart, 141 Walnut street, are very large dealers in paper.

W. B. Carpenter & Co. and J. R. Mills & Co. are extensively engaged in supplying banks, insurance, railroad, and other offices with every thing in the commercial stationery line.

Beeler & Curry, designers and engravers, will move to 184 Fourth street, March 1st, where they will have an entirely new and attractive stock of artistic and wedding goods. This firm leads the style in wedding and party invitations, and enjoys the *crème de la crème* of the finest trade in this city.

##### CHICAGO.

Culver, Page, Hoyne & Co. probably carry the largest stock of stationery and staples of any house in the West. The admirable arrangement of the stock, and the system which Mr. Brown, the buyer, follows, might be advantageously copied by all large business houses in whatever line of trade. Mr. B. has a number of price-books, arranged in alphabetical order, containing every known catalogue and price-list, with the prices and discounts, so that at a moment's notice he can select and ascertain any information as regards the goods to purchase. Every order is given at the store in the form of a letter, which is copied before presentation.

Jansen, McClurg & Co., in their imposing and magnificent building on State street, make a display of books scarcely excelled by any house in the country. The basement is filled with all lines of paper and stationery, school-books, etc., while the upper floor is used as the wholesale department. Mr. Terhune has charge of the stationery department and Mr. Smith of the book department.

W. B. Keen, Cooke & Co., adjoining the above house, have also an elegant store, with an extensive variety of books, fine stationery, fancy goods, etc. Their wedding and engraving department, with fine stationery, includes the latest and best styles. The wholesale department is under the direction of Mr. Ed. Keen, and Mr. Joe Keen has charge of the retail stock.

The Western News Company, John R. Walsh, Esq., President and Manager, is too well known all over the Western country to give any lengthy details as regards their business. Mr. Wilson is buyer in the wholesale department, and is particularly liked by all the travelling fraternity for his gentlemanly and polite reception of them.

Skeen & Stuart, 277 Madison street, always have a good variety of every thing in the sta-



tionery line, and are having a rapidly improving business. W. G. Holmes occupies the other side of the store with a good line of books.

J. M. W. Jones has a large railroad trade, and his stock of stationery is varied and well selected. The bindery and printing department is one of the specialties of his business.

Hadley Brothers & Co. occupy a very large and fine store, filled with a choice variety of every thing in the line of stationery and books. They have a fine business in school supplies, and are enjoying a rapidly increasing trade with their numerous customers in the country.

A. H. Andrews & Co. are large dealers and manufacturers of school furniture and supplies.

The National School Furniture Company, A. S. Barnes & Co., are also engaged in school furniture, etc.

Rand, McNally & Co. are largely engaged in railroad printing and supplies; also supplies for printers.

Miller's old bookstore is the headquarters for old books and magazines.

Cameron, Amberg & Co., on Lake street, are enjoying a good trade, and their "Amberg's patent letter file and binder" is favorably known everywhere.

John S. Stott, 158 State street, in a line of stationery, and Mitchell & Hathaway, with books, are always busy in their neat and handsome store.

Floto & Meininger, 70 Randolph street, are occupying a fine store with a fresh stock of goods.

H. Enderis has two stores, one on Randolph street and the other on the West side. He deals in stationery and German books.

E. Roubovitz will occupy a large new store on Randolph street in a few weeks with an entirely new line of goods.

All travellers report trade unusually brisk and orders numerous in this city, and as there has been a large number during the last few weeks, among them William Graham, Will Horn, and Mr. Beck, of Koch, Sons & Co.; Charles T. Bainbridge; Mr. Gibbs, of Willy Wallach; Mr. Colton, with Colton & Whelpley, La Crosse, Wis.; Mr. A. McFeeters; Mr. Houghton, of Hurd & Houghton; Mr. Wood, from J. B. Lippincott & Co., it indicates a stronger and better feeling. C. S. P.

#### LITERARY AND TRADE NOTES.

A "LIFE of General Israel Putnam," by Rev. Increase N. Tarbox, is now in the hands of a prominent publishing house of Boston, and will probably see the light some time in April. The *Transcript* states that it deals particularly with the battle of Bunker Hill, and furnishes a vast amount of documentary evidence to show that the bluff old Connecticut hero, and no other, was in command of the American troops in that battle.

MESSRS. A. J. BICKNELL & Co. have entered copyright for an ingenious advertising device—a card of legal-envelope size which the postmaster addressed is requested on the face to place in the box of one of the most enterprising builders in his place, and which contains on the other side advertisements of manufacturers of specialties used in the carpentry and building lines, while the face presents the ad-

vertisement of Messrs. Bicknell's catalogue of their own books on this subject.

THEMES tending to the revival of business just now occupy the book-makers. Mr. F. B. Patterson will shortly contribute a little work which aims at showing us "How to Steady our Dollar." The author, Jas. C. Hallock, Jr., M.D., having treated mental diseases for several years in various asylums, now proposes to suggest a remedy for the "Morbus Numericus," or "Money Disease," which afflicts the body politic.

THE New-York *Times* issues in an octavo volume "The Cooking and Practical Home Recipes" it has been printing of late in its columns.

HAWKS' "Album of Genealogy and Biography" will in future be supplied to the trade by Messrs. A. Williams & Co. This album is one of the best things of the kind in the market for preserving family records, autographs, portraits, photographs, etc.; the importance of such records can hardly be estimated, and, as the advertisement pathetically puts it, "those who can not afford to mark the graves of their relatives with slabs of marble may, at a trifling cost, make records in this album, which, with ordinary care, will outlast the epitaphs in stone, if not the stone itself."

WEST, JOHNSTON & Co. recently sold a copy of the original folio edition of "Audubon's Birds of America," without the volume of the text, which had been destroyed, for the sum of seven hundred dollars, cash—probably the largest amount paid in the South for a book since the war.

THE preface of the new volume of Hulsean Lectures, just issued by E. P. Dutton & Co., is really a gem: "The writer is aware that the lectures are shorter than usual; but his regret is that he has not been able to make them shorter still."

MESSRS. P. GARRETT & Co.'s several series of "100 Choice Selections" have been a capital hit, and the 12th, just issued, is said to be in great demand. They have also combined these, in sets of four, as "The Speaker's Garland," vols. i., ii., and iii., in cloth gilt, at \$2 per volume.

A POCKET Map of the City of Richmond, Va. (including Manchester), 21 inches by 13 inches, has just been published by West, Johnston & Co., Richmond, Va. The price in boards is 30 cents.

MISS MARTHA JELLISON is preparing a history of Ellsworth, Me., which is nearly ready for publication.

ALONG with the memoirs of William Godwin, the London publishers issue a series of essays by him never before published, under the title of "The Genius of Christianity Unveiled," edited by Mr. C. Kegan Paul.

A CLERGYMAN at Providence, the Rev. Walter P. Doe, has made a collection of the opinions of leading clergymen on revival preaching, which will soon be published by a local house.

DR. BRINSLEY NICHOLSON is to edit the "Doubtful Plays of Shakespeare" for Messrs. George Bell & Sons, London.

"THE Life of John Locke," by Mr. H. R. Foxbourne, is promised for this spring by Henry A. King & Co.

THE clever author of "The Member 'for Paris" has a new volume forthcoming called "French Pictures in English Chalk."

MR. SAMUEL PLIMSOLL, M.P., has written a commendatory preface to a story which will be published by Messrs. Hodder & Stoughton under the title of "A Voice from the Sea; or, the Wreck of the Eglantine."

MICHEL LEVY FRERES have in press a new work by Ernest Renan under the title "Dialogues et Fragments Philosophiques."

A WORK on "The English Bible," by John Eadie, D.D., LL.D., being a history of the various translations of the Scriptures, is to be published by Macmillan & Co.

MR. RUSKIN has edited a work on "The Art Schools of Medieval Christendom," by A. C. Owen, just ready in England.

A WESTERN reader writes: "Some weeks ago you informed us in the WEEKLY, that a certain firm had compromised with their creditors at fifteen cents on the dollar, and add, 'They inform us that their business has not been materially interrupted by their temporary difficulties.' Now you tell us that another gentleman of the trade is effecting a settlement with his creditors at twenty cents on the dollar, adding, 'His chief creditors are desirous of his continuing, as they consider him too valuable a man to lose.' I would like to ask if these items are intended to be *funny*. If trade morality has got so low, would it not be well to establish a *funny column*, for the record of failures of houses who do not pay more than say twenty-five cents on the dollar, and, being good fellows go right on without interruption; of course, if they pay more than that it would not do to admit them into the *funny column*, as it then becomes a serious matter."

### BOOKS WANTED.

Book published some years ago exposing the Davenports and their pretended escape from prison.  
Address, PUBLISHERS' WEEKLY office.

ROBERT CLARKE & CO., CINCINNATI, O.

Silliman's Journal of Arts and Sciences, 1st Series: 2 copies vol. 11; vol. 12; vol. 12, No. 2; 2 copies vols. 13, 14, 15; vol. 16; vol. 17, No. 1.  
\* A large number of duplicate parts for sale.

H. L., BOX 4295, NEW-YORK.

The Scientific American for 1875.

THE NEW-YORK NEWS COMPANY.

Harbison on the Honey Bee. O. Judd Co.  
State number of copies and price.

T. C. O'KANE & WELLS, DELAWARE, OHIO.

Either second-hand or shelf-worn in quantities.  
Mahew's Book-keeping.  
Hookers' Natural History.  
Hopkin's Evidences of Christianity.  
Wayland's Moral Science.  
Coppée's Logic.  
Plato's Georgics.  
Frieze's Quintilian.  
State condition and price.

J. B. PARKER, HANOVER, N. H.  
Vol. 10, Encyclopædia Americana.

H. G. PHILLIPS, NEW-HAVEN, CT.  
Dana's Crustacea.  
Govinda Samanta, by L. B. Day.  
De Quincey's Opium-Eater, English ed.  
De Quincey's Miscellaneous Essays, English ed.  
Poems by Cora Kennedy Aitken.

PORTER & COATES, 822 CHESTNUT STREET, PHILA.  
Torry's Six-per-cent Interest Tables.

POST-OFFICE BOX 4522, NEW-YORK.  
Dog and Sportsman, by J. S. Skinner. 12mo, clo.

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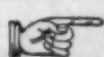
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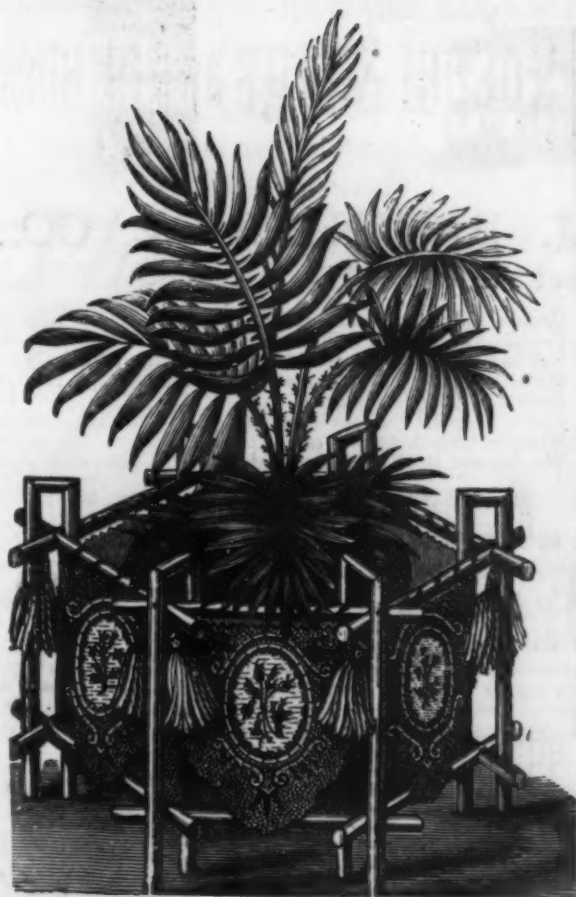
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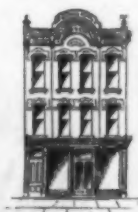
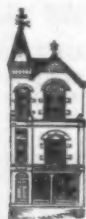
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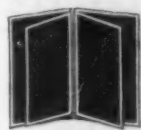
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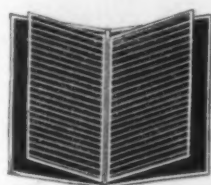
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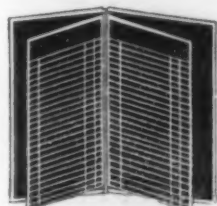
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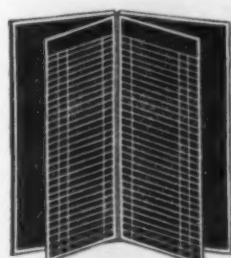
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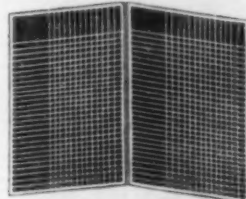
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